

Overview

NOVEMBER 2022

New Listings

773

-21% Year-over-year

Closed Sales

760

-50% Year-over-year

Average Days-on-Market

29

+61% Year-over-year

Average Price Per SqFt

\$939

-3% Year-over-year

Median Sale Price

\$1.35M

-4% Year-over-year

Total Volume

\$1.24B

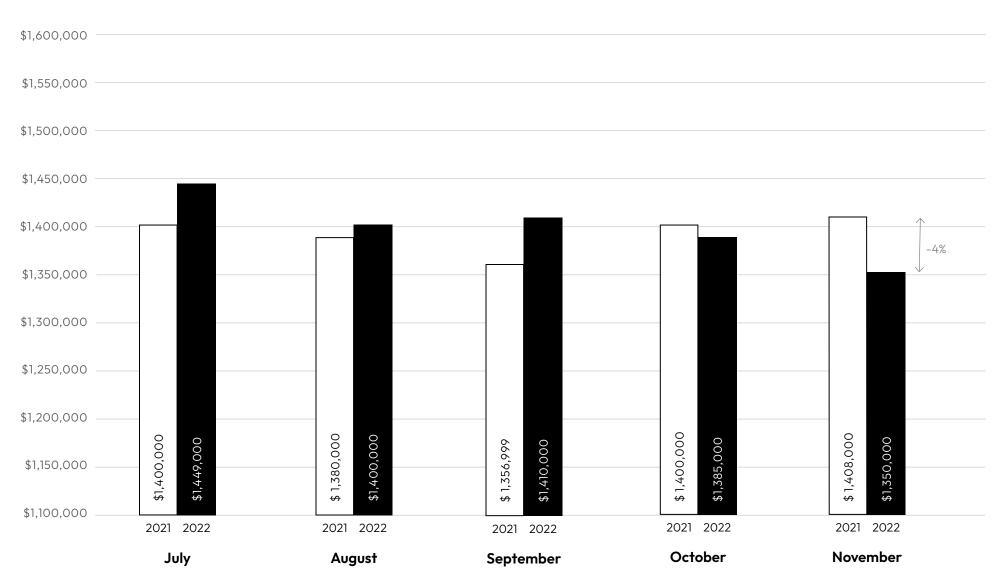
-53% Year-over-year



Median Sales Price

BY MONTH, YEAR-OVER-YEAR

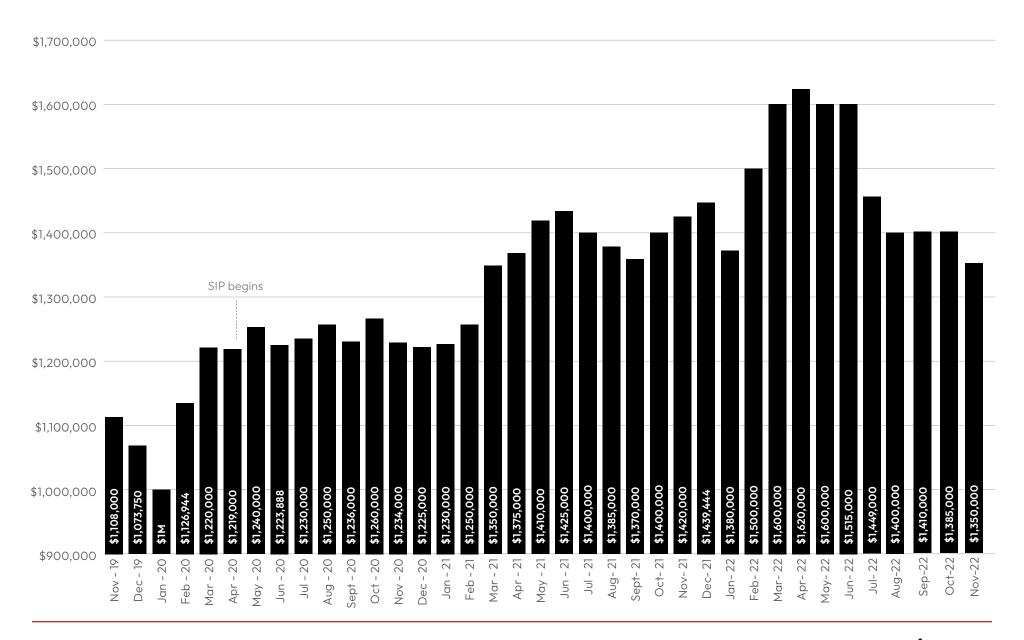






Median Sales Price

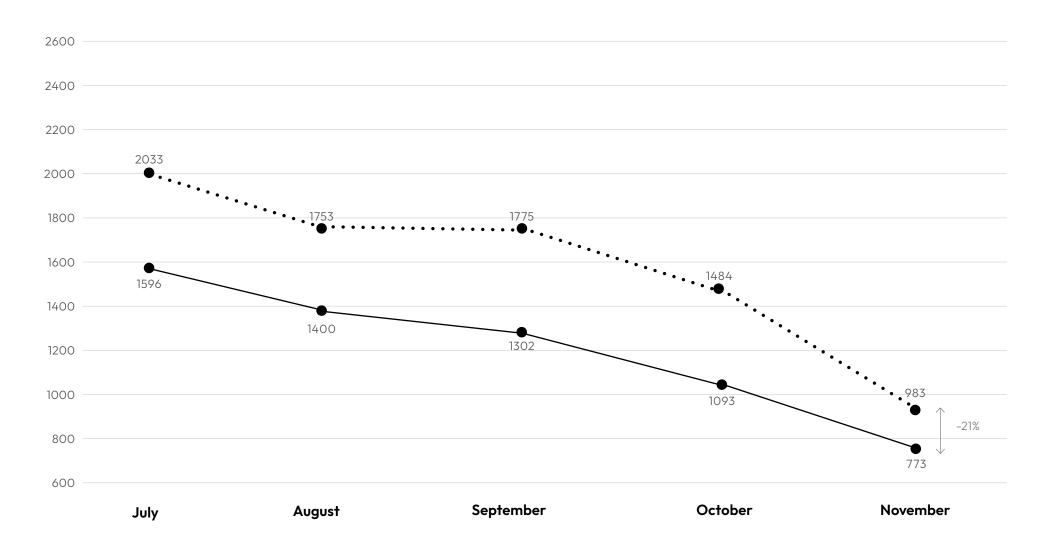
BY MONTH





New Listings

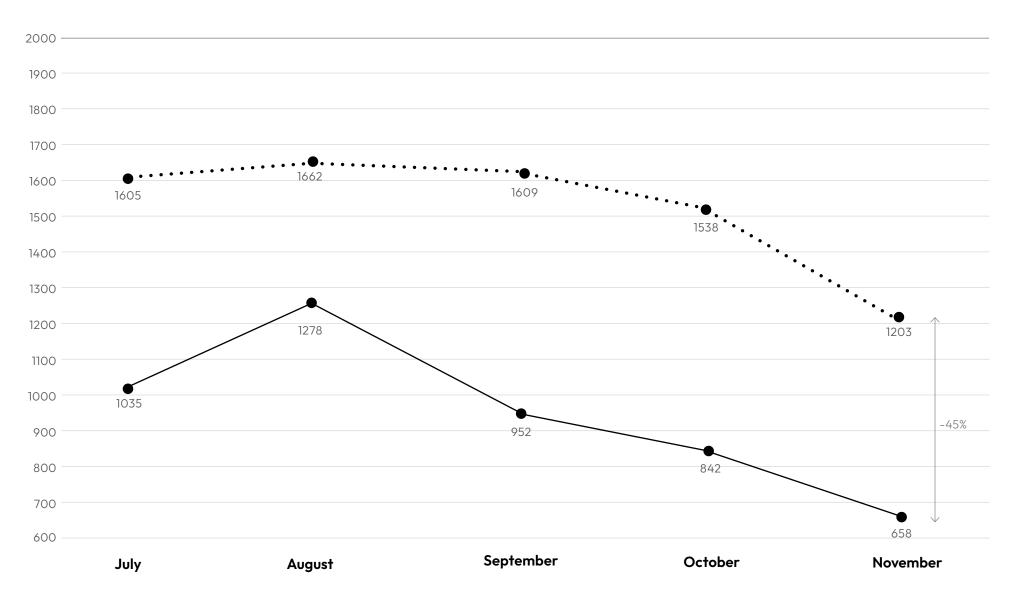
BY MONTH, YEAR-OVER-YEAR





Contracts Signed

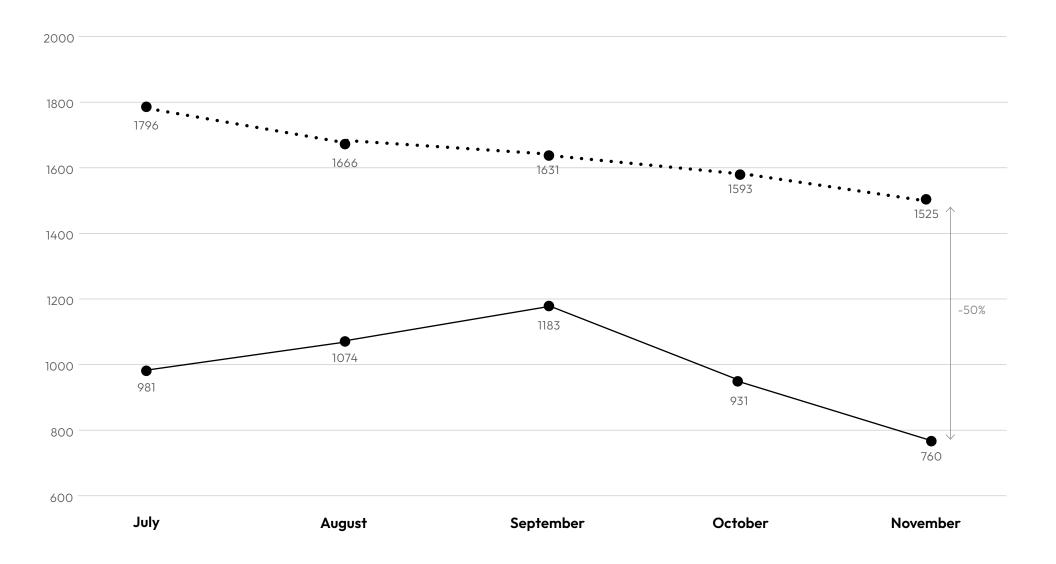
BY MONTH, YEAR-OVER-YEAR





Closed Sales

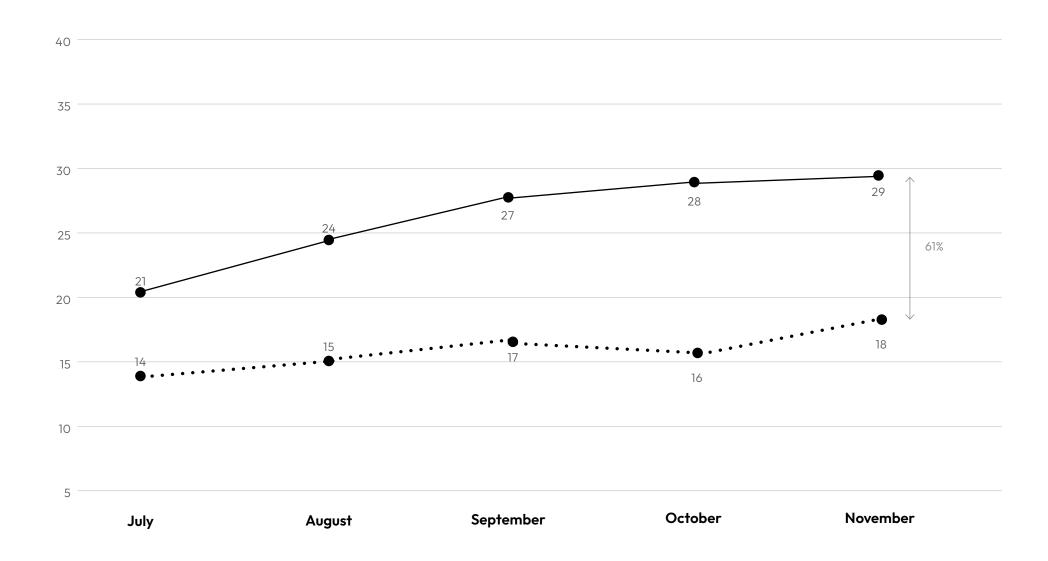
BY MONTH, YEAR-OVER-YEAR





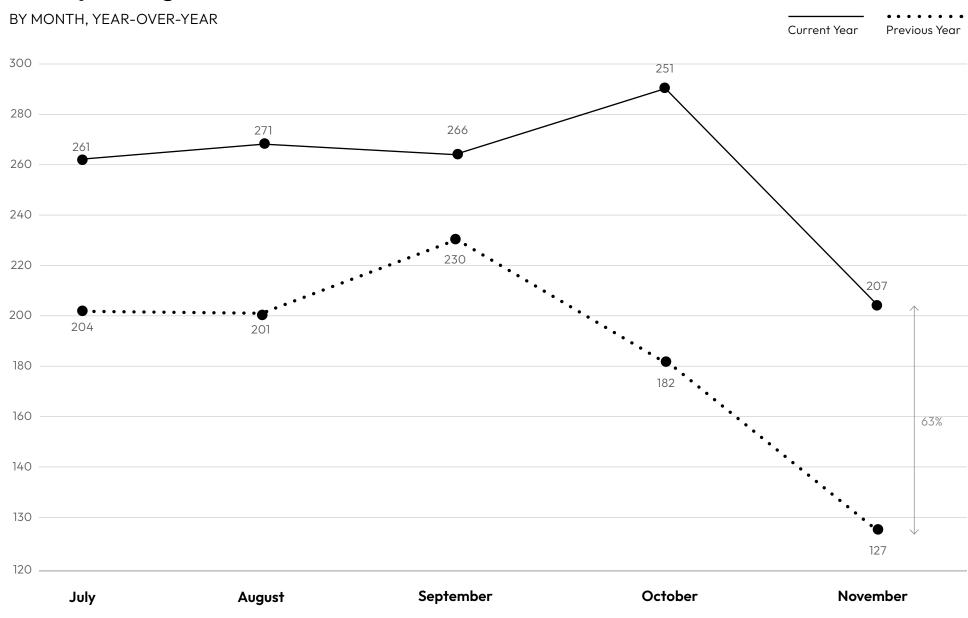
Average Days-on-Market

BY MONTH, YEAR-OVER-YEAR





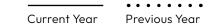
Luxury Listings for Sale (\$3 Million+)

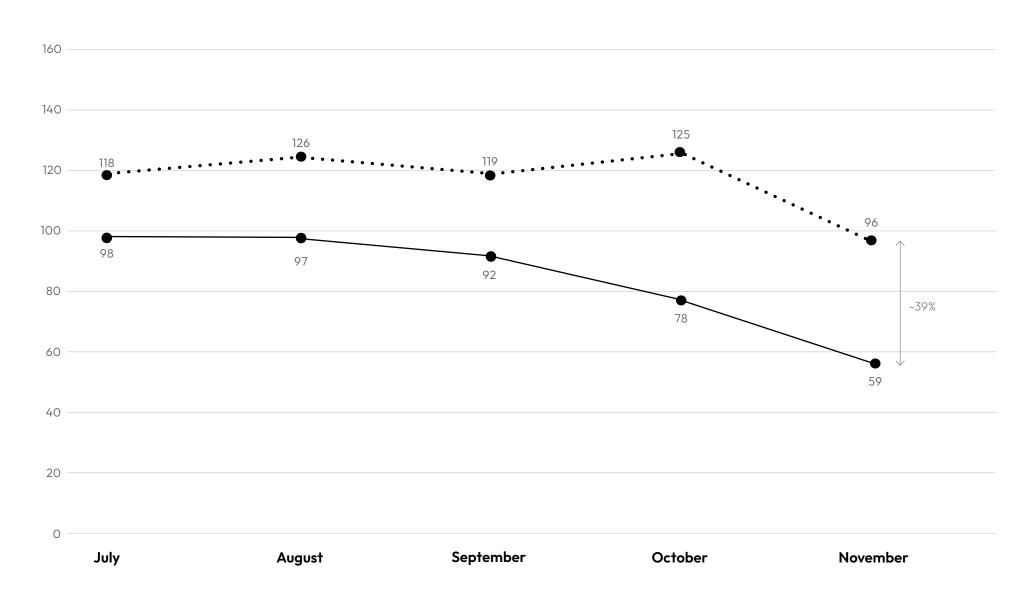




Luxury Contracts Signed (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR







Dedicated to Success

Being an independently owned and operated franchise of Keller Williams, KW Bay Area Estates has the position as the Bay Area's foremost luxury real estate services firm with the execution of best-in-class customer service. KWBAE's unparalleled team consists of more than 250 associates and professionals strategically located in Los Gatos and Saratoga. Under the same ownership, we have our sister offices of KW Coastal Estates and KW South Bay Commercial.

With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 7,000 transactions, totaling more than \$8 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2.5 million in profit share.



All rights reserved. This information may not be copied, used, or distributed without KW Bay Area Estates' consent. Data is pulled from MLSListings Inc. While information is believed true, no guarantee is made of

accuracy. All data, including all measurements and calculations of area, is obtained from various sources





16780 Lark Ave, Los Gatos, CA 95032 12820 Saratoga-Sunnyvale Rd, Saratoga, CA 95070

Each Office Is Independently Owned and Operated. Equal Housing Opportunity.

Market report prepared by Carl Battiste and Eugene Luu.

and has not been, and will not be, verified by KW Bay Area Estates or MLS.