

Overview

FEBRUARY 2022

New Listings

1,721

+5% Year-over-year

Closed Sales

873

-16% Year-over-year

Average Days-on-Market

15

-40% Year-over-year

Average Price Per SqFt

\$1,036

+24% Year-over-year

Median Sale Price

\$1.5M

+20% Year-over-year

Total Volume

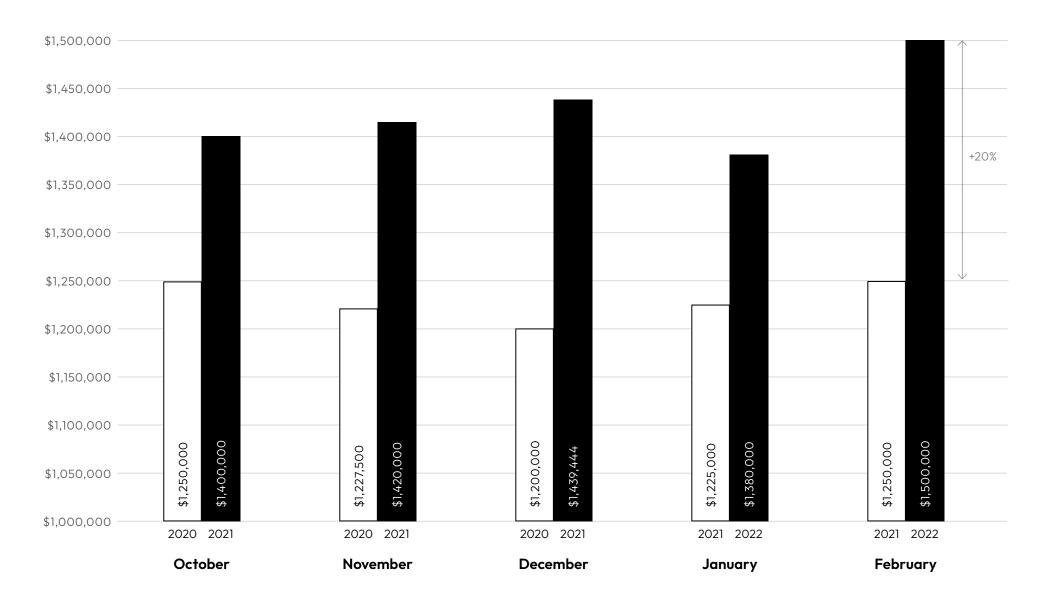
\$1.51B

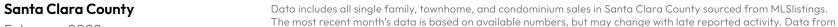
-1% Year-over-year



Median Sales Price

BY MONTH, YEAR-OVER-YEAR



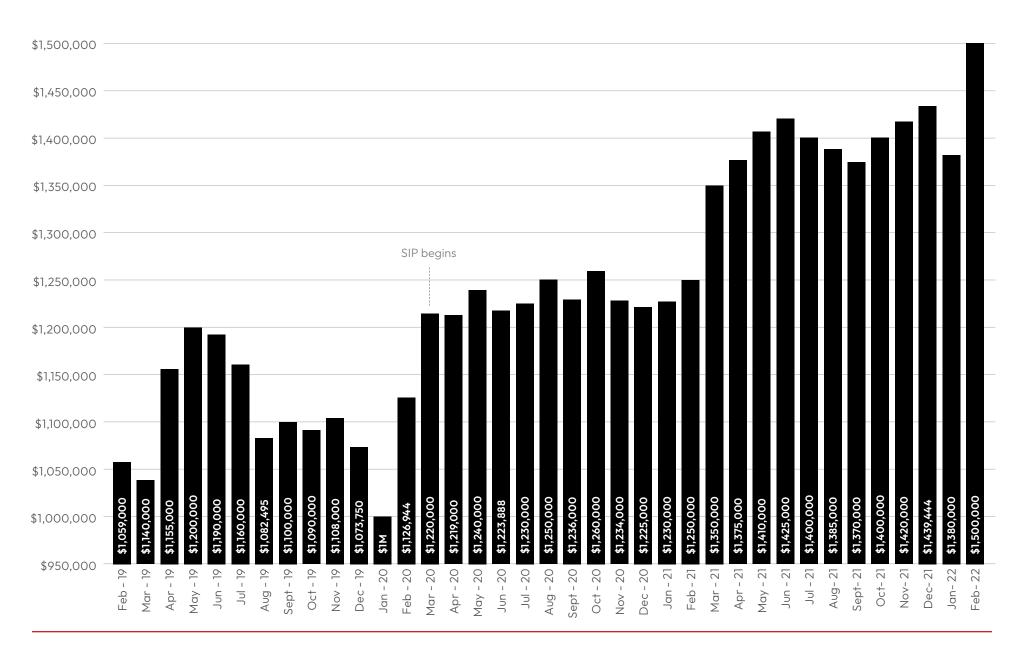


sources deemed reliable but may contain errors and are subject to revision.

BAY AREA ESTATES
KELLERWILLIAMS

Median Sales Price

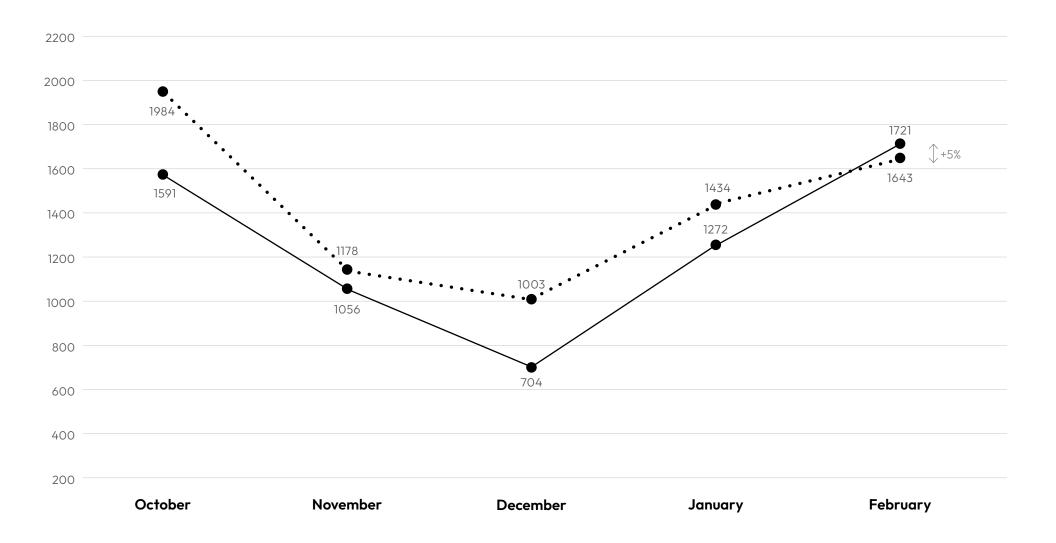
BY MONTH





New Listings

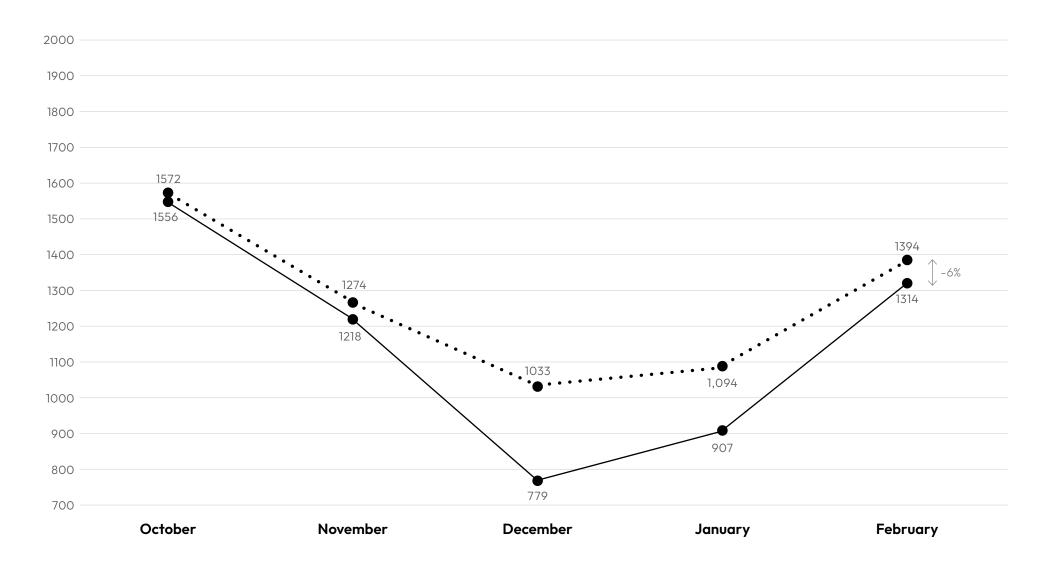
BY MONTH, YEAR-OVER-YEAR





Contracts Signed

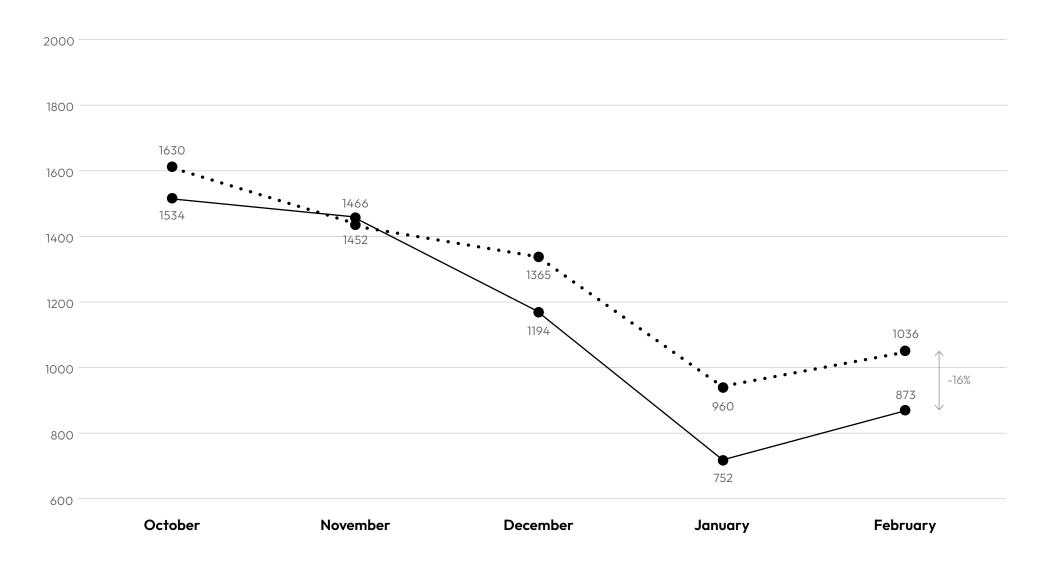
BY MONTH, YEAR-OVER-YEAR





Closed Sales

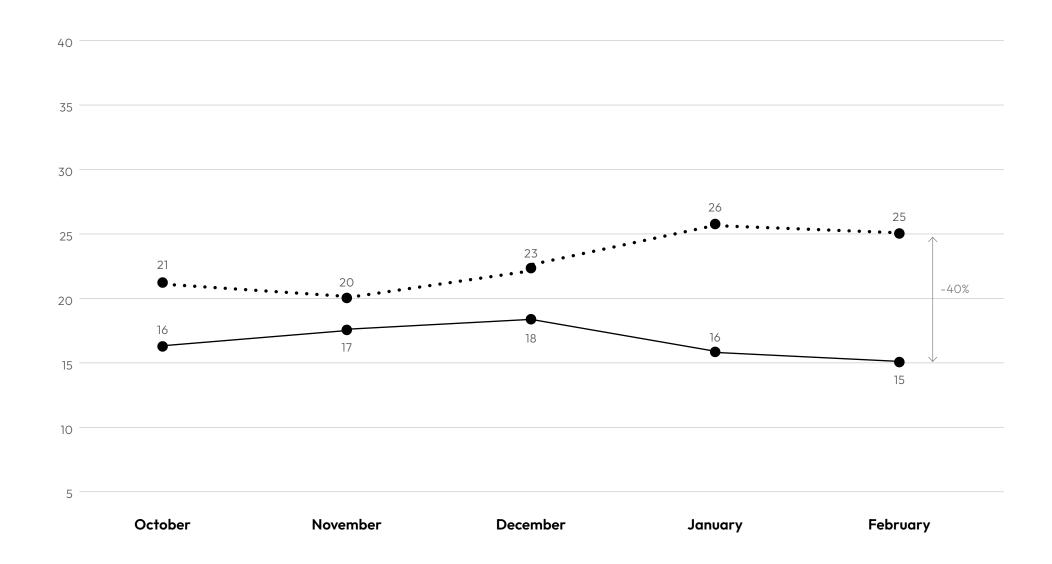
BY MONTH, YEAR-OVER-YEAR





Average Days-on-Market

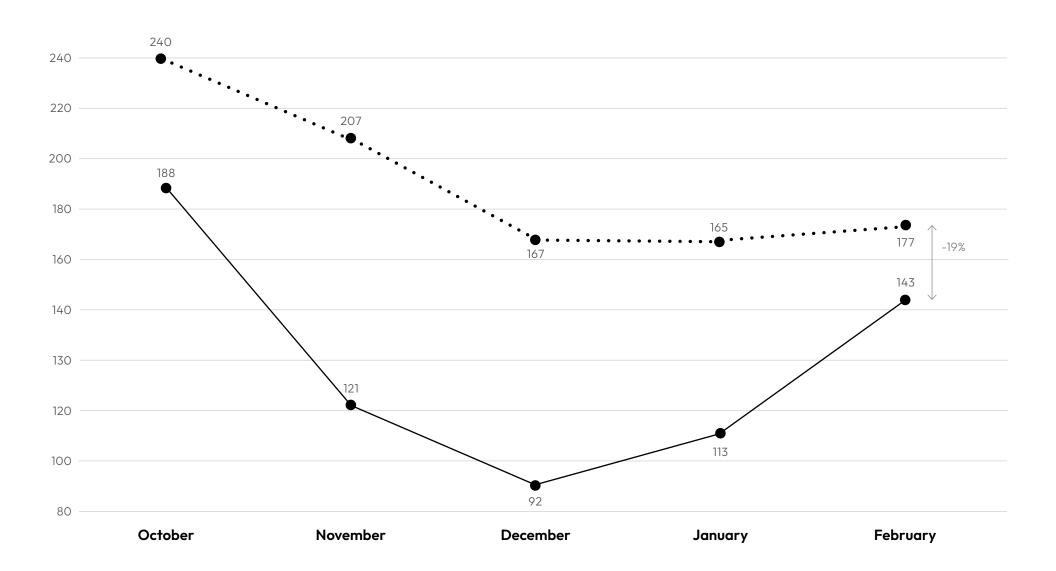
BY MONTH, YEAR-OVER-YEAR





Luxury Listings for Sale (\$3 Million+)

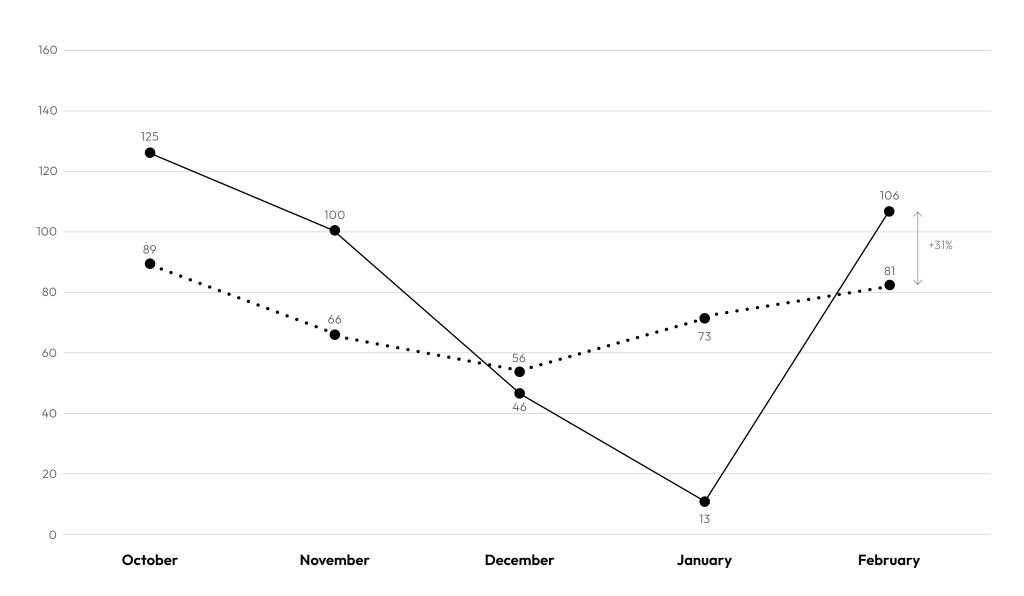
BY MONTH, YEAR-OVER-YEAR





Luxury Contracts Signed (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR



Dedicated to Success

Being an independently owned and operated franchise of Keller Williams, KW Bay Area Estates has the position as the Bay Area's foremost luxury real estate services firm with the execution of best-in-class customer service. KWBAE's unparalleled team consists of more than 250 associates and professionals strategically located in Los Gatos and Saratoga. Under the same ownership, we have our sister offices of KW Coastal Estates and KW South Bay Commercial.

With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 7,000 transactions, totaling more than \$8 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2.5 million in profit share.



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Market report prepared by Carl Battiste and Conner Dubay.