

MARKET REPORT

SANTA CLARA COUNTY

Q2 2020



kw BAY AREA
ESTATES
KELLERWILLIAMS.

KELLERWILLIAMS
Luxury
INTERNATIONAL

New Listings

4,054

-42% Year-over-Year

Closed Sales

2,633

-35% Year-over-Year

Median Sale Price

\$1.21M

+3% Year-over-Year

Average Price Per SqFt

\$813

+3% Year-over-Year

Total Sold Volume

\$3.85B

-34% Year-over-Year

Average Days on Market

22

-8% Year-over-Year

As we continue to navigate these unprecedented times, the health and safety of our community is our top priority. Since the first days of the pandemic, we have been relentlessly improving every aspect of our services to better support our associate's clients looking to buy and sell homes in Santa Clara County. Our associates have embraced virtual showings and transaction management along with dramatically increasing the number of listings with videos and Matterport 3D tours.

With so many market indicators in flux, one of the most typical market benchmarks – the total number of closed sales in the second quarter – may not tell a complete story about the housing recovery this season. While closed sales in April and May were low by historical standards, they shot up 50% in June. The number of listings pending (new contracts signed) soared from April to June 2020. After a dramatic pause in April when only 679 listings went into contract, new contracts signed in May shot up 77% to 1201, then rose another 30% in June, reaching 1,565. The number of new listings for single-family homes also improved from 1,596 in the first quarter to 1,728 new homes listed in the second quarter of 2020.

The median sales price on single-family homes has increased 5% year over year driven primarily by extremely strong demand for luxury homes over \$3 million. More affluent buyers - the demographic least affected by COVID-19, unemployment, and having the greatest financial resources - have been jumping back into the market to a greater degree than other segments.

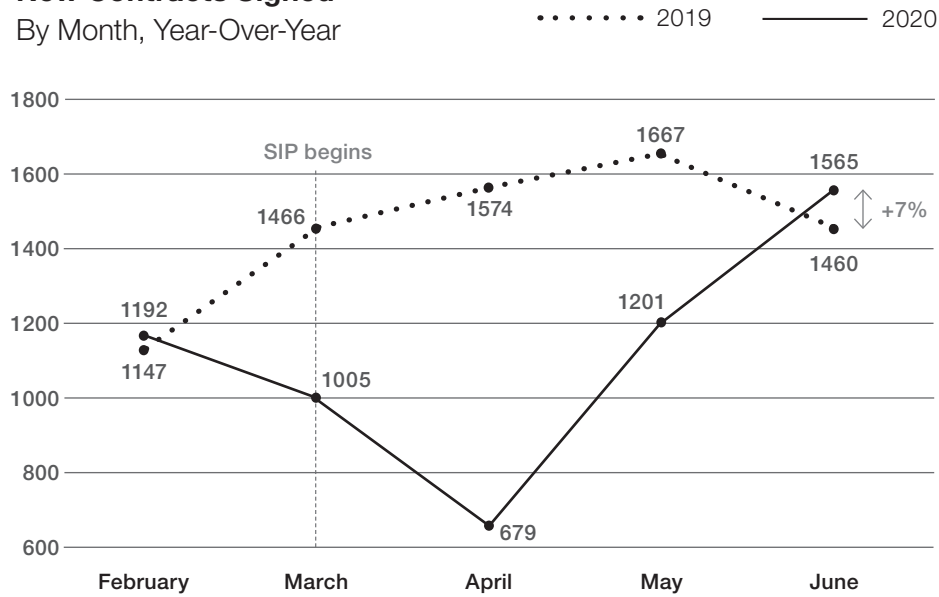
With the easing of shelter in place, as well as the market learning to adjust to new circumstances, it is expected the recovery will continue to surge closer to normal. In fact, based on the strength of buyer demand, some analysts believe the coming months may be busier than in 2019, as sales activity that would have occurred in spring gets pushed into the summer instead.



Bryon Zapf | General Manager, Team Leader

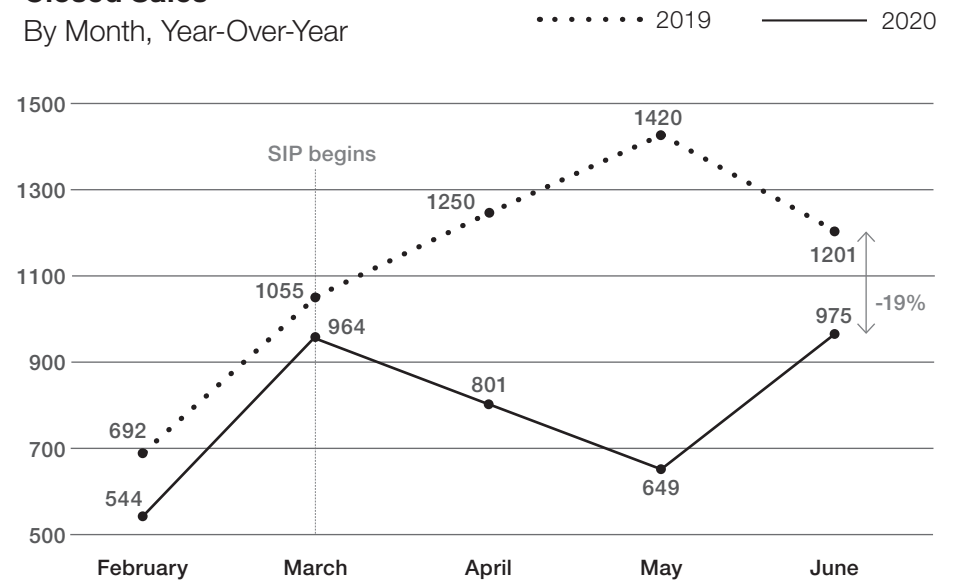
New Contracts Signed

By Month, Year-Over-Year



Closed Sales

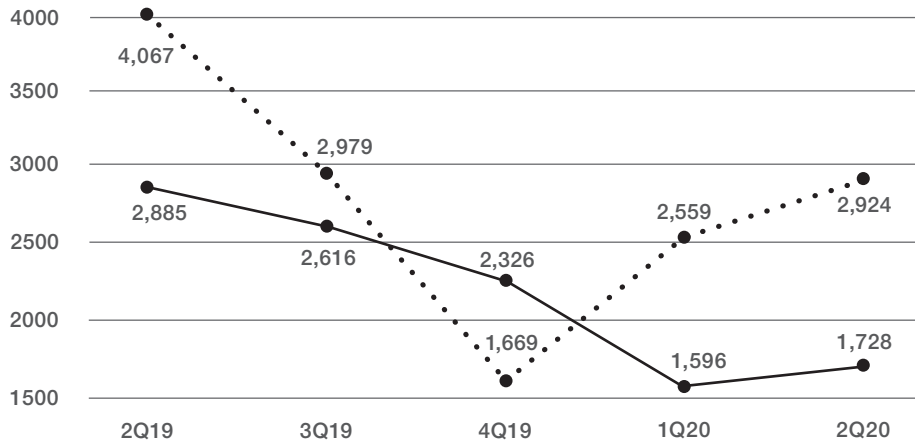
By Month, Year-Over-Year



Q2 2020 saw a sharp increase in median sales price for 4+ bedroom homes, while seeing a decrease in price for the 0-3 bedroom category. New listings are up quarter-over-quarter, but down year-over-year. Sold units are slightly up from last quarter, and listings are selling slightly below original asking price.

New Listings vs. Closed Sales

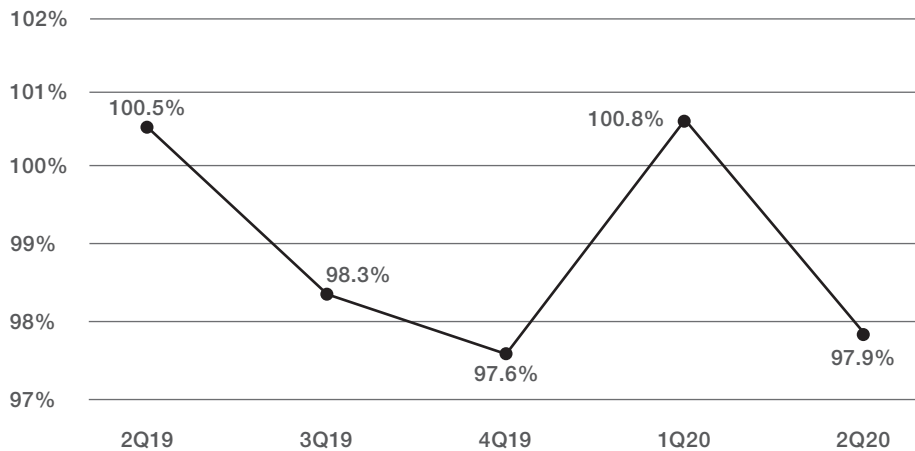
..... New — Sold



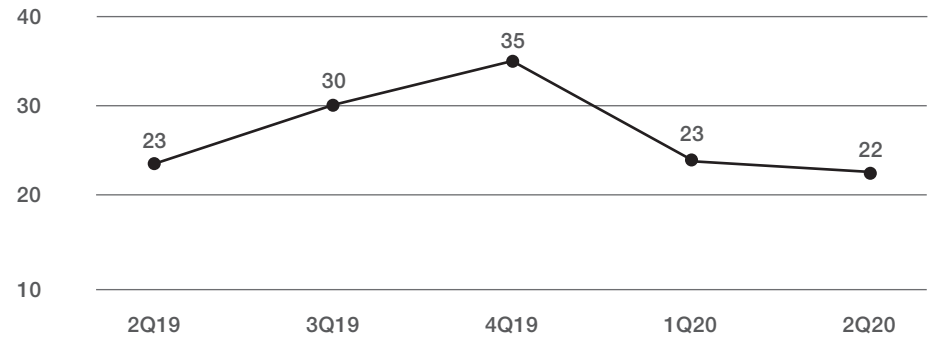
Median Sales Price

	0 - 1 B D	2 B D	3 B D	4 B D	5 + B D	ALL
2Q19	\$1,025,000	\$975,000	\$1,190,000	\$1,430,000	\$2,132,500	\$1,325,000
3Q19	\$584,750	\$930,000	\$1,138,000	\$1,320,000	\$1,621,250	\$1,236,000
4Q19	\$660,000	\$905,444	\$1,100,000	\$1,350,000	\$1,800,000	\$1,230,000
1Q20	\$1,322,500	\$1,456,250	\$1,300,000	\$1,140,000	\$1,700,000	\$1,267,444
2Q20	\$905,000	\$950,000	\$1,202,500	\$1,577,000	\$2,299,000	\$1,370,000

Median Sales Price vs. Original Asking Price



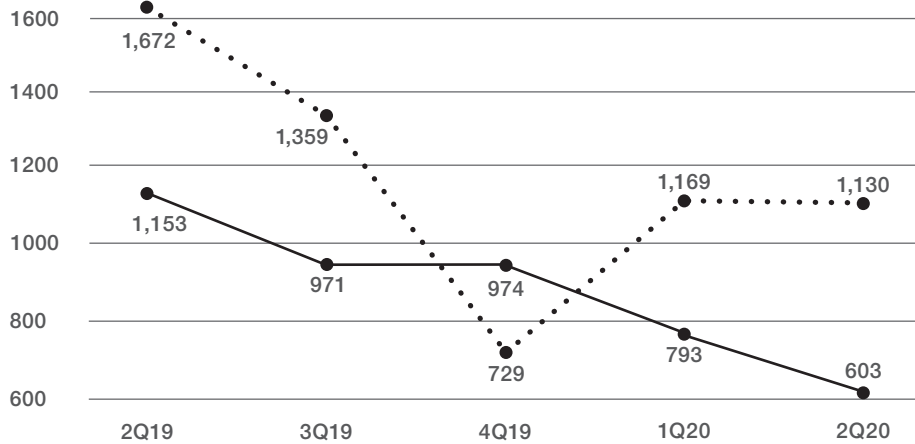
Average Days on Market



New townhome and condo listings were down slightly quarter-over-quarter and sold units were down 24%. The median sales price was up for 0-2 bedroom properties, but down for 3-5+ bedroom properties, with the overall median sales price down 4% year-over-year. Properties overall sold slightly under asking price.

New Listings vs. Closed Sales

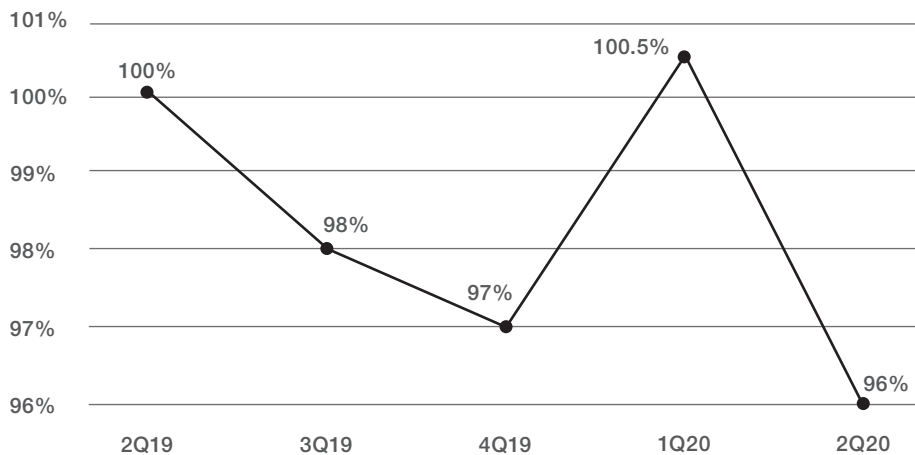
..... New — Sold



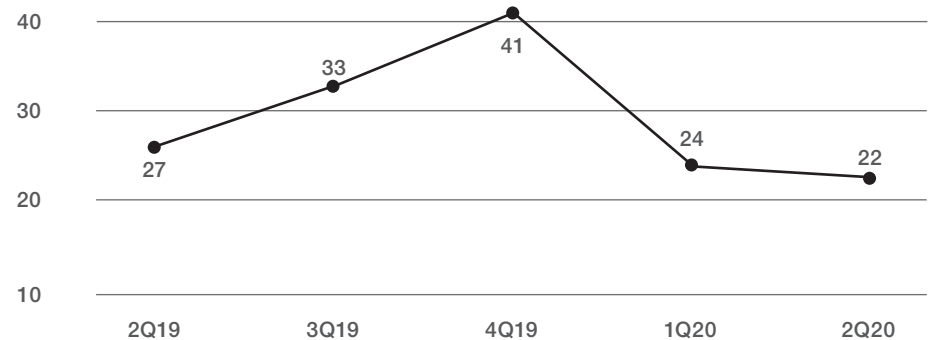
Median Sales Price

	0 - 1 B D	2 B D	3 B D	4 B D	5 + B D	ALL
2Q19	\$560,000	\$800,000	\$1,100,000	\$1,165,000	-	\$850,000
3Q19	\$570,000	\$743,940	\$978,871	\$1,075,000	\$1,778,950	\$826,000
4Q19	\$545,000	\$731,500	\$915,000	\$950,000	-	\$777,500
1Q20	\$493,000	\$821,000	\$1,667,250	\$1,352,000	-	\$890,000
2Q20	\$934,289	\$860,000	\$1,042,500	\$1,261,000	\$1,476,350	\$806,000

Median Sales Price vs. Original Asking Price

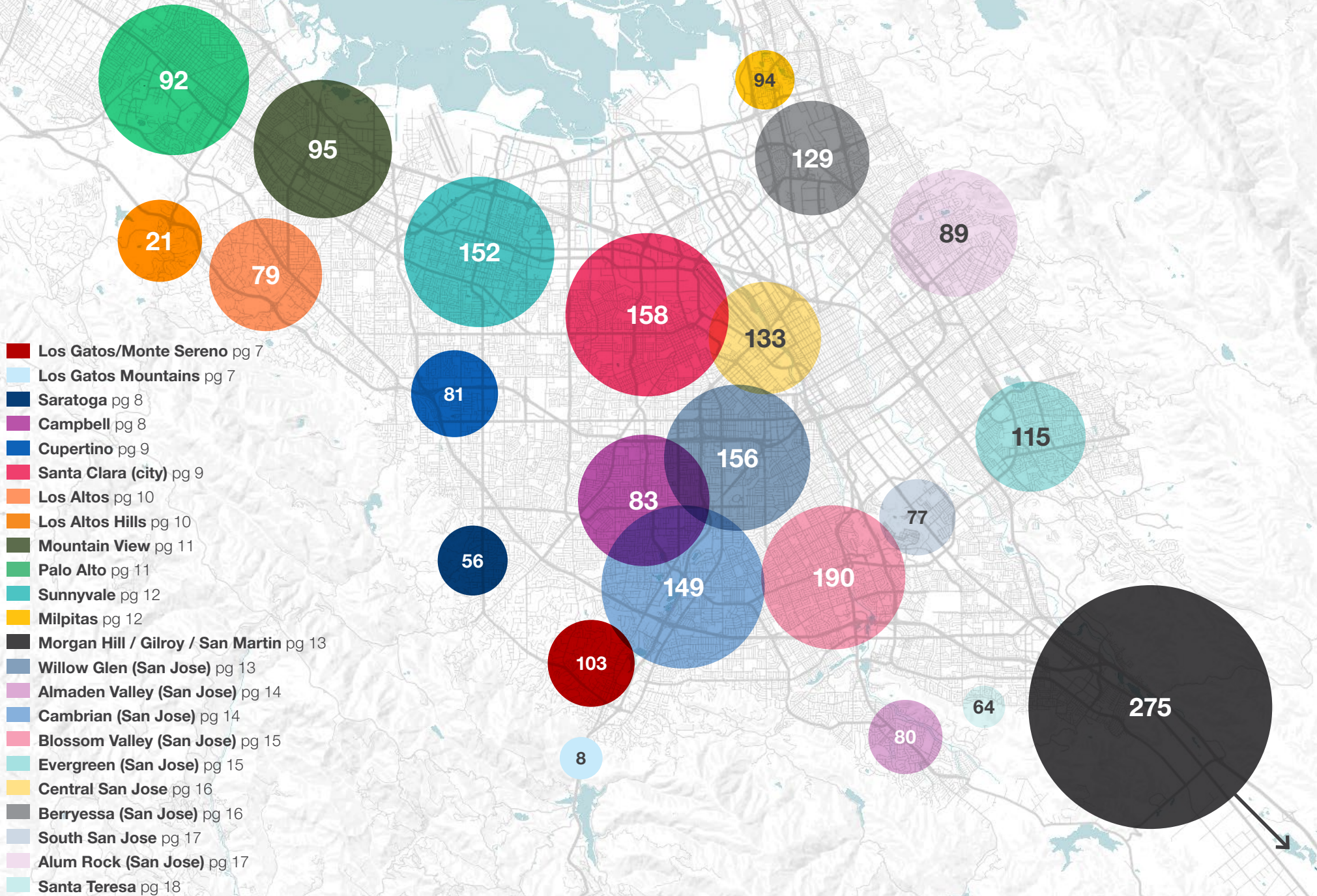


Average Days on Market



Santa Clara County Number of Sales

Q2 2020



Los Gatos/ Monte Sereno

 **\$6,850,000**
Highest sale price
  **\$565,000**
Lowest sale price
  **\$1,814**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	\$1,225,000	\$1,215,000	\$2,040,000	\$2,505,000	\$3,000,000	\$2,350,000
	Q2 2020	\$810,000	\$787,500	\$1,280,000	\$1,300,000	-	\$1,230,000
% PRICE CHANGE		-28%	31%	-10%	-7%	-8%	-5%
Townhome/Condo Median Sales Price	Q2 2019	\$582,500	\$1,004,999	\$1,399,999	\$1,250,000	-	\$1,325,000
	Q2 2020	\$810,000	\$787,500	\$1,280,000	\$1,300,000	-	\$1,230,000
% PRICE CHANGE		28%	-28%	-9%	4%	-	-8%

Los Gatos Mountains

 **\$2,459,000**
Highest sale price
  **\$599,000**
Lowest sale price
  **\$789**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	\$612,500	\$792,500	\$965,000	\$1,577,500	\$2,925,000	\$1,037,500
	Q2 2020	\$599,000	\$840,000	\$1,857,500	\$2,350,000	-	\$1,149,500
% PRICE CHANGE		-2%	6%	48%	33%	-	10%
Townhome/Condo Median Sales Price	Q2 2019	-	-	-	-	-	-
	Q2 2020	-	-	-	-	-	-
% PRICE CHANGE		-	-	-	-	-	-

Saratoga

 **\$5,705,880**
Highest sale price
  **\$730,000**
Lowest sale price
  **\$1,833**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	-	\$2,280,000	\$2,787,000	\$3,584,000	\$2,825,000
	Q2 2020	-	-	\$1,900,000	\$2,725,000	\$3,140,000	\$2,750,000
% PRICE CHANGE		-	-	-20%	-2%	-14%	-3%
Townhome/Condo Median Sales Price	Q2 2019	-	\$920,000	\$1,585,000	-	-	\$1,505,000
	Q2 2020	-	\$827,500	\$1,111,500	-	-	\$974,000
% PRICE CHANGE		-	-11%	-43%	-	-	-55%


Campbell


 **\$3,100,000**
Highest sale price
  **\$497,000**
Lowest sale price
  **\$1,331**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,150,000	\$1,321,000	\$1,550,000	\$1,717,000	\$1,410,000
	Q2 2020	-	\$1,198,000	\$1,333,125	\$1,675,000	\$2,475,000	\$1,577,000
% PRICE CHANGE		-	4%	1%	7%	31%	11%
Townhome/Condo Median Sales Price	Q1 2019	\$520,000	\$812,400	\$1,127,500	\$998,000	-	\$865,000
	Q1 2020	\$497,000	\$712,500	\$1,055,000	-	-	\$863,000
% PRICE CHANGE		-5%	-14%	-7%	-	-	0%

Cupertino

 **\$4,200,000**
Highest sale price


 **\$1,005,000**
Lowest sale price


 **\$1,861**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,724,750	\$2,022,500	\$2,481,500	\$2,380,000	\$2,280,000
	Q2 2020	-	\$1,757,000	\$1,880,000	\$2,359,500	\$3,070,000	\$2,136,000
% PRICE CHANGE		-	2%	-8%	-5%	22%	-7%
Townhome/Condo Median Sales Price	Q2 2019	\$926,500	\$1,200,000	\$1,620,000	\$1,701,000	-	\$1,259,000
	Q2 2020	\$1,005,000	\$1,182,500	\$1,380,000	\$1,758,000	-	\$1,320,000
% PRICE CHANGE		8%	-1%	-17%	3%	-	5%

Santa Clara (city)

 **\$2,200,000**
Highest sale price

 **\$380,000**
Lowest sale price

 **\$1,376**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,025,000	\$1,390,000	\$1,520,000	\$1,710,000	\$1,412,000
	Q2 2020	-	\$1,201,000	\$1,367,500	\$1,580,000	\$1,825,000	\$1,400,000
% PRICE CHANGE		-	15%	-2%	4%	6%	-1%
Townhome/Condo Median Sales Price	Q2 2019	\$598,500	\$779,500	\$1,275,000	\$1,098,000	-	\$850,000
	Q2 2020	\$505,000	\$798,750	\$1,241,500	\$1,776,285	-	\$1,037,500
% PRICE CHANGE		-19%	2%	-3%	38%	-	18%

Los Altos

 **\$7,700,000**
 Highest sale price
  **\$1,250,000**
 Lowest sale price
  **\$2,040**
 Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$2,550,000	\$2,885,000	\$3,430,000	\$4,100,000	\$3,300,000
	Q2 2020	-	-	\$2,649,000	\$3,150,000	\$3,850,000	\$3,150,000
% PRICE CHANGE		-	-	-9%	-9%	-6%	-5%
Townhome/Condo Median Sales Price	Q2 2019	\$1,072,000	\$1,340,000	\$2,802,500	-	-	\$1,450,000
	Q2 2020	-	\$1,535,000	\$3,025,000	-	-	\$1,650,000
% PRICE CHANGE		-	13%	7%	-	-	12%

Los Altos Hills

 **\$7,200,000**
 Highest sale price
  **\$3,000,000**
 Lowest sale price
  **\$1,807**
 Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$2,750,000	\$3,806,250	\$4,100,000	\$5,536,440	\$4,449,000
	Q2 2020	-	-	\$4,000,000	\$3,700,000	\$5,305,000	\$3,950,000
% PRICE CHANGE		-	-	5%	-11%	-4%	-13%
Townhome/Condo Median Sales Price	Q2 2019	-	-	-	-	-	-
	Q2 2020	-	-	-	-	-	-
% PRICE CHANGE		-	-	-	-	-	-

Mountain View

 **\$4,195,000**
Highest sale price
  **\$548,000**
Lowest sale price
  **\$1,668**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,811,000	\$2,026,500	\$2,255,000	\$2,650,000	\$2,200,000
	Q2 2020	-	\$1,677,500	\$1,910,000	\$2,367,500	\$2,760,000	\$2,157,500
% PRICE CHANGE		-	-8%	-6%	5%	4%	-2%
Townhome/Condo Median Sales Price	Q2 2019	\$700,000	\$1,050,000	\$1,504,444	\$1,735,000	-	\$1,248,450
	Q2 2020	\$635,000	\$1,100,000	\$1,440,500	\$1,820,000	-	\$1,200,000
% PRICE CHANGE		-10%	5%	-4%	5%	-	-4%

Palo Alto

 **\$7,500,000**
Highest sale price
  **\$820,000**
Lowest sale price
  **\$2,646**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	\$1,950,000	\$2,960,000	\$2,900,000	\$3,400,000	\$4,750,000	\$3,204,444
	Q2 2020	\$1,080,000	\$2,150,000	\$2,735,000	\$2,986,000	\$4,419,000	\$3,020,000
% PRICE CHANGE		-81%	-38%	-6%	-14%	-7%	-6%
Townhome/Condo Median Sales Price	Q2 2019	\$1,100,000	\$1,350,000	\$2,140,000	-	-	\$1,560,000
	Q2 2020	\$840,000	\$1,350,000	\$2,056,000	-	-	\$1,287,500
% PRICE CHANGE		-31%	0%	-4%	-	-	-21%

Sunnyvale

 **\$3,090,000**
Highest sale price
  **\$585,000**
Lowest sale price
  **\$1,502**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,214,169	\$1,600,000	\$1,939,212	\$2,190,000	\$1,732,000
	Q2 2020	-	\$1,206,875	\$1,720,000	\$2,070,000	\$2,170,000	\$1,925,000
% PRICE CHANGE		-	-1%	7%	6%	-1%	10%
Townhome/Condo Median Sales Price	Q2 2019	\$678,500	\$1,003,000	\$1,390,000	\$1,550,000	-	\$1,135,000
	Q2 2020	\$617,500	\$911,500	\$1,312,500	\$1,497,500	-	\$1,114,000
% PRICE CHANGE		-10%	-10%	-6%	-4%	-	-2%

Milpitas

 **\$1,910,000**
Highest sale price
  **\$440,000**
Lowest sale price
  **\$944**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$945,000	\$1,015,497	\$1,285,000	\$1,305,000	\$1,140,000
	Q2 2020	-	-	\$1,100,000	\$1,050,000	\$1,180,000	\$1,100,000
% PRICE CHANGE		-	-	8%	-22%	-11%	-4%
Townhome/Condo Median Sales Price	Q2 2019	\$615,000	\$800,777	\$990,000	\$1,150,000	-	\$950,000
	Q2 2020	-	\$745,000	\$990,000	\$1,181,944	-	\$900,000
% PRICE CHANGE		-	-7%	0%	3%	-	-6%

Morgan Hill/ Gilroy/ San Martin

 **\$2,700,000**
Highest sale price
  **\$425,000**
Lowest sale price
  **\$645**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$620,500	\$765,000	\$962,500	\$1,255,000	\$890,000
	Q2 2020	-	\$660,000	\$808,000	\$975,000	\$1,247,750	\$955,000
% PRICE CHANGE		-	6%	6%	1%	1%	7%
Townhome/Condo Median Sales Price	Q2 2019	\$402,500	\$572,500	\$726,000	\$751,364	-	\$632,000
	Q2 2020	\$407,000	\$535,000	\$709,947	\$828,000	-	\$670,000
% PRICE CHANGE		1%	-7%	-2%	10%	-	6%

Willow Glen (San Jose)

 **\$3,776,000**
Highest sale price
  **\$472,500**
Lowest sale price
  **\$1,253**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,125,000	\$1,350,000	\$1,562,000	\$2,450,000	\$1,400,000
	Q2 2020	\$850,000	\$1,103,300	\$1,310,000	\$1,665,000	\$2,090,000	\$1,412,000
% PRICE CHANGE		-	-2%	-3%	6%	-17%	1%
Townhome/Condo Median Sales Price	Q2 2019	-	\$749,500	\$1,052,500	\$710,000	-	\$900,000
	Q2 2020	\$510,500	\$763,250	\$870,000	\$1,400,000	-	\$715,750
% PRICE CHANGE		-	2%	-21%	49%	-	-26%

Almaden Valley (San Jose)

 **\$3,250,000**
Highest sale price
  **\$755,000**
Lowest sale price
  **\$1,125**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	-	\$1,405,000	\$1,565,750	\$1,688,000	\$1,562,875
	Q2 2020	-	-	\$1,282,500	\$1,550,618	\$1,795,000	\$1,625,000
% PRICE CHANGE		-	-	-10%	-1%	6%	4%
Townhome/Condo Median Sales Price	Q2 2019	-	\$1,150,000	\$1,097,500	\$1,538,000	-	\$1,147,500
	Q2 2020	-	\$755,000	\$1,150,000	-	-	\$1,032,500
% PRICE CHANGE		-	-52%	5%	-	-	-10%

Cambrian (San Jose)

 **\$2,353,900**
Highest sale price
  **\$499,000**
Lowest sale price
  **\$1,100**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$906,000	\$1,173,550	\$1,332,500	\$1,625,000	\$1,275,000
	Q2 2020	-	\$980,000	\$1,185,000	\$1,300,000	\$1,903,300	\$1,235,000
% PRICE CHANGE		-	8%	1%	-3%	15%	-3%
Townhome/Condo Median Sales Price	Q2 2019	\$535,000	\$590,000	\$844,500	\$975,000	-	\$625,000
	Q2 2020	\$499,000	\$570,000	\$985,000	-	-	\$570,000
% PRICE CHANGE		-7%	-4%	14%	-	-	-10%

Blossom Valley (San Jose)

 **\$1,575,000**
Highest sale price
  **\$411,000**
Lowest sale price
  **\$906**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$778,000	\$920,000	\$1,031,000	\$1,152,450	\$980,000
	Q2 2020	-	-	\$955,000	\$1,105,500	\$1,150,000	\$1,027,500
% PRICE CHANGE		-	-	4%	7%	0%	5%
Townhome/Condo Median Sales Price	Q2 2019	\$529,000	\$538,000	\$735,000	-	-	\$598,000
	Q2 2020	\$460,000	\$600,000	\$655,000	-	-	\$600,000
% PRICE CHANGE		-15%	10%	-12%	-	-	0%

Evergreen (San Jose)

 **\$3,480,000**
Highest sale price
  **\$375,000**
Lowest sale price
  **\$838**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$1,010,000	\$1,109,400	\$1,350,000	\$1,979,000	\$1,350,000
	Q2 2020	-	-	\$1,017,500	\$1,342,000	\$2,400,000	\$1,400,000
% PRICE CHANGE		-	-	-9%	-1%	18%	4%
Townhome/Condo Median Sales Price	Q2 2019	\$465,000	\$657,500	\$957,500	-	-	\$719,000
	Q2 2020	-	\$593,000	\$877,500	-	-	\$610,500
% PRICE CHANGE		-	-11%	-9%	-	-	-18%

Central San Jose

 **\$2,600,000**
Highest sale price
  **\$430,000**
Lowest sale price
  **\$1,279**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$840,000	\$1,067,000	\$1,337,500	\$1,799,000	\$1,000,000
	Q2 2020	\$715,000	\$830,000	\$1,100,000	\$1,379,000	-	\$1,010,116
% PRICE CHANGE		-	-1%	3%	3%	-	1%
Townhome/Condo Median Sales Price	Q2 2019	\$610,000	\$800,000	\$894,940	\$1,065,000	-	\$764,500
	Q2 2020	\$627,500	\$742,500	\$866,500	\$981,500	-	\$773,875
% PRICE CHANGE		3%	-8%	-3%	-9%	-	1%

Berryessa (San Jose)


 **\$1,851,000**
Highest sale price
  **\$457,500**
Lowest sale price
  **\$909**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$822,500	\$1,068,001	\$1,189,000	\$1,307,500	\$1,109,003
	Q2 2020	-	\$809,000	\$1,000,000	\$1,158,000	\$1,255,000	\$1,087,500
% PRICE CHANGE		-	-2%	-7%	-3%	-4%	-2%
Townhome/Condo Median Sales Price	Q2 2019	\$455,000	\$749,888	\$949,500	\$1,180,000	-	\$949,000
	Q2 2020	\$679,000	\$691,000	\$855,540	\$1,127,500	-	\$825,000
% PRICE CHANGE		33%	-9%	-11%	-5%	-	-15%

South San Jose

 **\$1,120,005**
Highest sale price


 **\$425,000**
Lowest sale price


 **\$939**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$810,000	\$822,500	\$930,000	\$925,000	\$870,000
	Q2 2020	-	\$705,000	\$820,000	\$867,500	-	\$827,500
% PRICE CHANGE		-	-15%	0%	-7%	-	-5%
Townhome/Condo Median Sales Price	Q2 2019	\$420,000	\$666,250	\$790,000	\$920,000	-	\$685,000
	Q2 2020	\$425,000	\$684,000	\$865,500	\$850,000	-	\$735,000
% PRICE CHANGE		1%	3%	9%	-8%	-	7%

Alum Rock (San Jose)

 **\$1,800,000**
Highest sale price

 **\$380,000**
Lowest sale price


 **\$795**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$705,500	\$744,000	\$857,500	\$1,245,045	\$770,000
	Q2 2020	-	\$907,000	\$765,000	\$920,000	\$1,230,000	\$810,000
% PRICE CHANGE		-	22%	3%	7%	-1%	5%
Townhome/Condo Median Sales Price	Q2 2019	\$355,000	\$527,000	\$617,500	\$725,000	-	\$530,500
	Q2 2020	\$385,000	\$465,000	\$720,000	\$600,000	-	\$550,000
% PRICE CHANGE		8%	-13%	14%	-21%	-	4%

Santa Teresa (San Jose)

 **\$1,365,000**
Highest sale price

 **\$415,000**
Lowest sale price

 **\$1,012**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q2 2019	-	\$848,000	\$870,000	\$1,030,000	\$955,000	\$950,000
	Q2 2020	-	\$839,000	\$925,000	\$1,036,500	\$1,230,750	\$977,500
% PRICE CHANGE		-	-1%	6%	1%	22%	3%
Townhome/Condo Median Sales Price	Q2 2019	\$543,125	\$660,000	\$775,000	\$985,000	-	\$775,000
	Q2 2020	-	\$725,000	\$800,000	\$935,000	-	\$772,500
% PRICE CHANGE		-	9%	3%	-5%	-	0%

Team of Success & Excellence

Being an independently owned and operated franchise of Keller Williams, KW Bay Area Estates has the position as the Bay Area's foremost luxury real estate services firm with the execution of best-in-class customer service. KWBAE's unparalleled team consists of more than 250 associates and professionals strategically located in Los Gatos and Saratoga. Under the same ownership, we have our sister offices of KW Coastal Estates and KW South Bay Commercial.

With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 5,000 transactions, totaling more than \$7 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2 million in profit share.

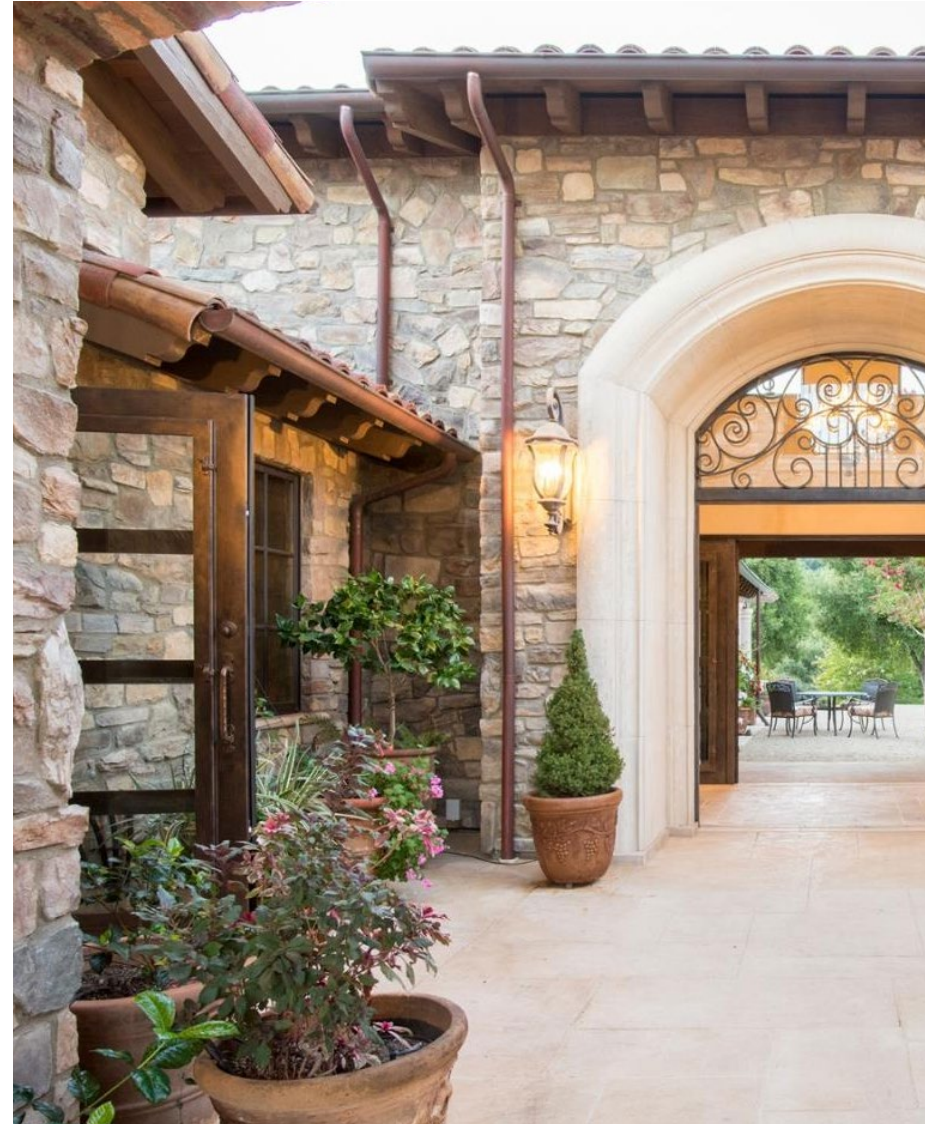


kwbae.com | 408.560.9000

16780 Lark Ave, Los Gatos, CA 95032

12312 Saratoga-Sunnyvale Rd, Saratoga, CA 95070

Each Office Is Independently Owned and Operated. Equal Housing Opportunity.



Listing presented by Stefan Walker DRE# 01137925

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Market report prepared by Jim Haas, Conner Dubai, and Bryon Zapf.



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