

Market Report

SANTA CLARA COUNTY

Q1 2021

kw BAY AREA
ESTATES
KELLERWILLIAMS

KELLERWILLIAMS
Luxury
INTERNATIONAL

New Listings

5,181

+38% Year-over-Year

Closed Sales

3,130

+28% Year-over-Year

Median Sale Price

\$1.28M

+10% Year-over-Year

Average Price Per SqFt

\$853

+9% Year-over-Year

Total Sold Volume

\$5.2B

+60% Year-over-Year

Average Days on Market

24

-21% Year-over-Year





Listing presented by Joel Stieber DRE# 02002877

2021 started much the same as 2020, but came with hope and optimism for a return to normalcy with the introduction of COVID-19 vaccines, decreases in the severity of the virus, and easing of restrictions across much of the country. The real estate market followed 2020 as well, with its increasing pricing, low interest rates, and limited inventory. The economy continues to expand, due to the plentiful consumer spending and historically low interest rates, with the expectation we'll continue to see increases with eases in restrictions and pledges to keep interest rates low. The provided data gives a snapshot of how the local real estate market performed and hopefully is an indicator of things to come.

Q1 of 2021 saw a decrease in sales volume over the historically high Q4 2020, possibly due to seasonality, but continues to remain at historically elevated levels and is still up over 28% from the same timeframe in 2020. Inversely, new listings were the highest they've been in the past year, so we expect Q2 to once again set records for sales volume. Prices in all submarkets increased over the previous quarter and overall were the highest they've been in the past calendar year, with Single Family Homes up 8% over the previous quarter, and 11% from Q1 2020. Looking at the same timeframes, Townhomes and Condo's were up 3% and 9%.

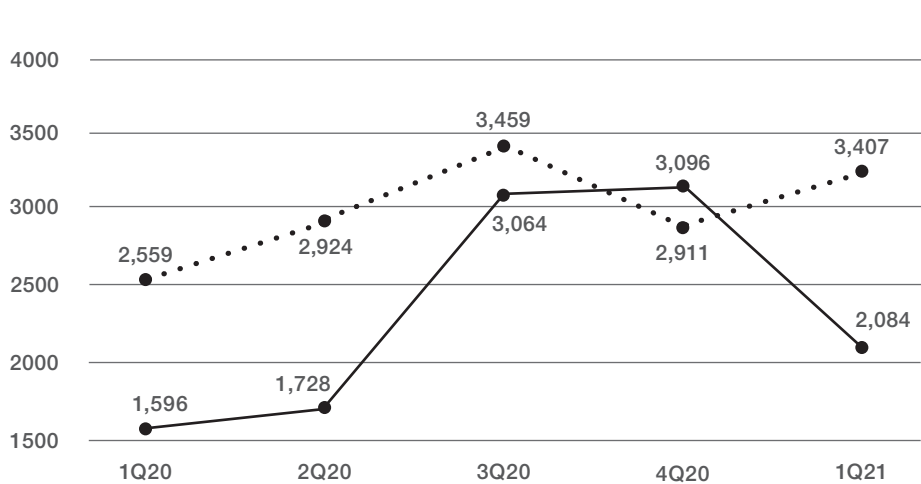
With the pledge to keep interest rates low, and despite the glut of new listings in Q2, we expect to see prices increases, but at a more modest level than the past few quarters.

Carl Battiste

Carl Battiste | General Manager

Q1 2021's median sales price for single-family homes was up 8% over the previous quarter, 11% over the same timeframe in the previous year, and higher than at any point over the past 5 quarters. Listings spent on average 21 days on the market compared to 29 for the same time last year, and listings on average sold slightly higher than the original asking price.

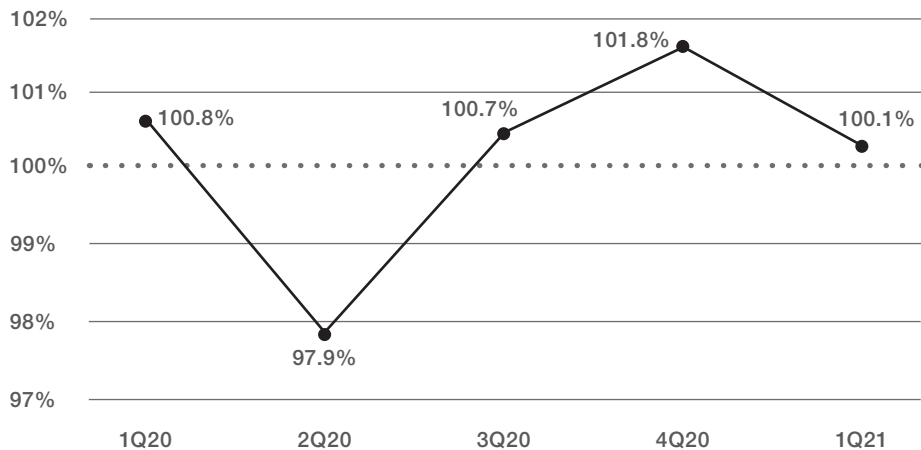
New Listings vs. Closed Sales



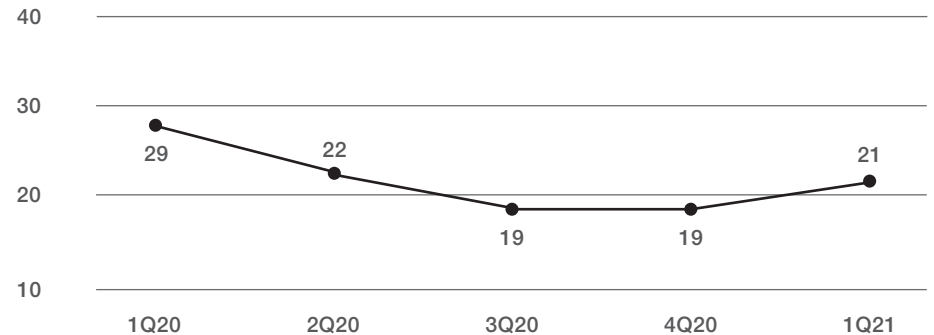
Median Sales Price

	0 - 1 B D	2 B D	3 B D	4 B D	5 + B D	ALL
1Q20	\$1,038,000	\$957,000	\$1,215,000	\$1,370,000	\$1,777,500	\$1,320,000
2Q20	\$905,000	\$950,000	\$1,202,500	\$1,577,000	\$2,299,000	\$1,400,000
3Q20	\$750,000	\$985,000	\$1,380,000	\$1,450,000	\$2,250,000	\$1,380,000
4Q20	\$695,250	\$1,000,000	\$1,260,000	\$1,475,000	\$1,999,495	\$1,373,000
1Q21	\$615,000	\$1,041,000	\$1,335,000	\$1,610,000	\$2,225,000	\$1,490,000

Median Sales Price vs. Original Asking Price



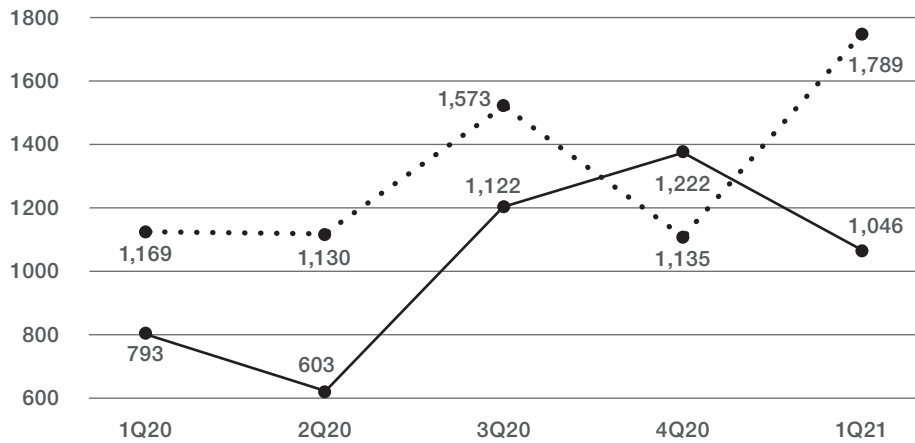
Average Days on Market



New Townhome and Condo listings were up 35% year-over-year, and the highest they've been over the past 5 quarters. Like Single Family homes, Townhomes and Condos had the highest median sale prices in the past year. The average time on the market was 29 days, slightly up from previous quarters. Overall dollar volume was up 36% over the past year, and homes sold at 98% of the original asking price.

New Listings vs. Closed Sales

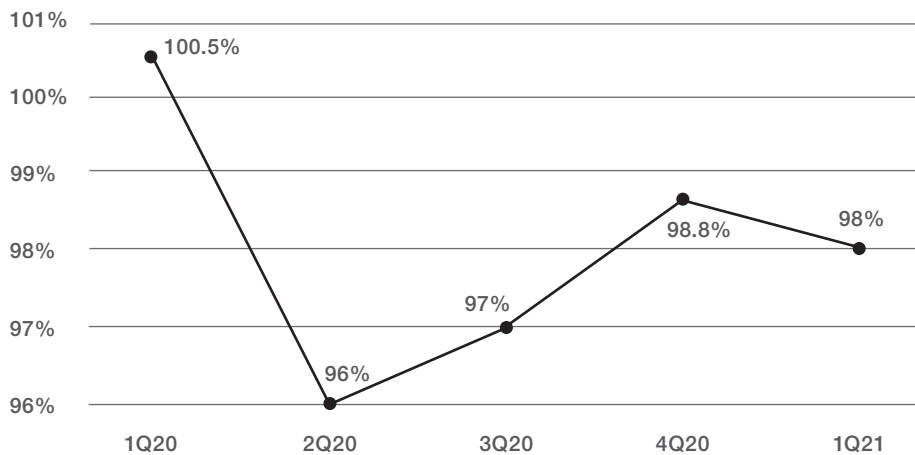
..... New — Sold



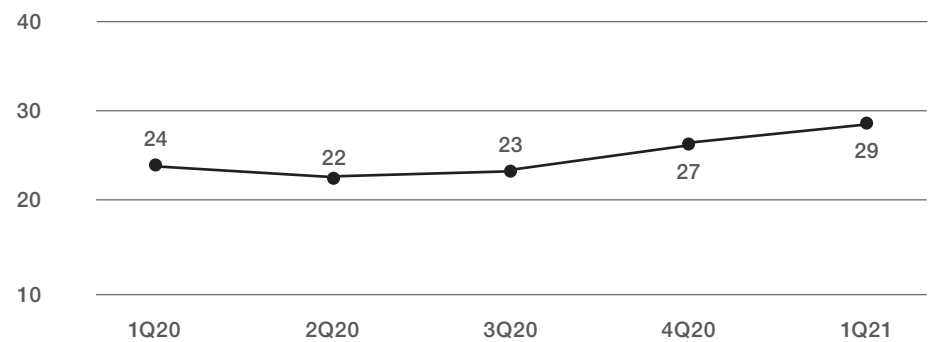
Median Sales Price

	0 - 1 B D	2 B D	3 B D	4 B D	5 + B D	ALL
1Q20	\$480,000	\$736,000	\$1,040,000	\$1,210,500	-	\$786,500
2Q20	\$506,000	\$745,000	\$1,042,500	\$1,261,000	\$1,476,350	\$815,000
3Q20	\$560,000	\$732,500	\$960,000	\$1,100,000	-	\$820,000
4Q20	\$520,000	\$730,000	\$1,030,000	\$1,145,000	\$1,775,000	\$840,000
1Q21	\$539,000	\$759,000	\$1,060,000	\$1,270,000	-	\$863,750

Median Sales Price vs. Original Asking Price

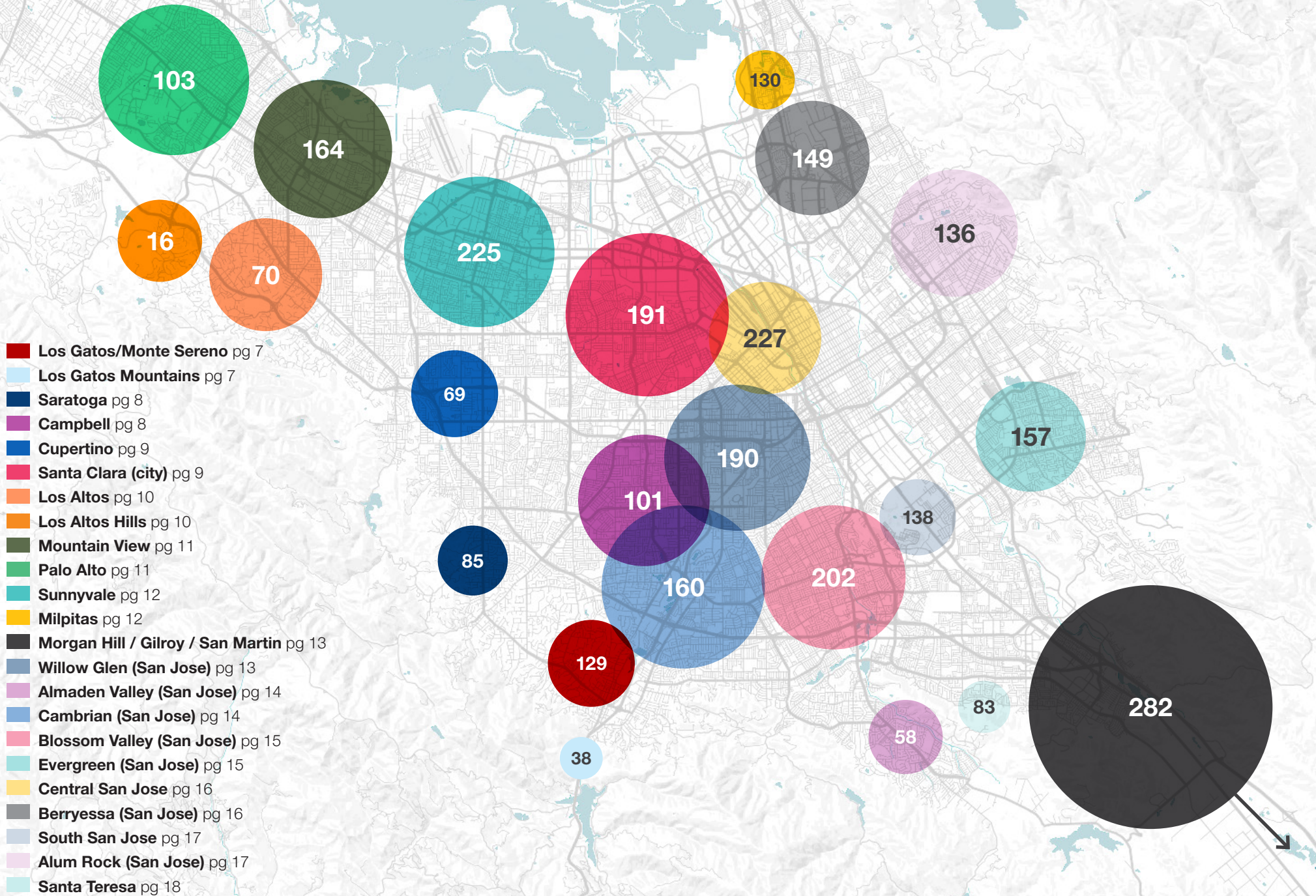


Average Days on Market



Santa Clara County Number of Sales

Q1 2021



Los Gatos/ Monte Sereno

 **\$12,400,000**
Highest sale price
  **\$450,000**
Lowest sale price
  **\$1,837**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	\$1,825,000	\$1,745,000	\$2,125,000	\$2,562,500	\$2,600,000	\$2,255,000
	Q1 2021	-	\$1,612,500	\$2,050,563	\$2,785,000	\$3,537,500	\$2,675,000
% PRICE CHANGE		-	-8%	-4%	8%	27%	19%
Townhome/Condo Median Sales Price	Q1 2020	-	\$827,500	\$1,425,000	\$1,700,000	-	\$1,251,500
	Q1 2021	\$450,000	\$636,000	\$1,380,000	\$1,600,000	-	\$1,255,000
% PRICE CHANGE		-	-30%	-3%	-6%	-	0.3%

Los Gatos Mountains


 **\$2,825,000**
Highest sale price
  **\$220,000**
Lowest sale price
  **\$795**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$775,000	\$1,155,000	\$1,600,000	\$1,868,000	\$1,600,000
	Q1 2021	\$417,500	\$817,500	\$1,322,000	\$1,560,000	\$1,800,000	\$1,332,500
% PRICE CHANGE		-	5%	13%	-3%	-4%	-17%
Townhome/Condo Median Sales Price	Q1 2020	-	-	-	-	-	-
	Q1 2021	-	-	-	-	-	-
% PRICE CHANGE		-	-	-	-	-	-

Saratoga


 **\$8,100,000**
Highest sale price

 **\$735,000**
Lowest sale price


 **\$1,941**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,838,000	\$1,781,500	\$2,793,750	\$3,425,000	\$2,642,500
	Q1 2021	-	\$2,609,000	\$2,655,000	\$3,252,000	\$3,843,025	\$3,252,000
% PRICE CHANGE		-	30%	33%	14%	11%	23%
Townhome/Condo Median Sales Price	Q1 2020	-	\$827,500	\$1,635,000	-	-	\$963,500
	Q1 2021	\$735,000	\$890,000	\$1,595,000	\$1,477,000	-	\$1,485,000
% PRICE CHANGE		-	7%	-3%	-	-	35%

Campbell

 **\$3,950,000**
Highest sale price

 **\$420,000**
Lowest sale price

 **\$1,586**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,170,000	\$1,372,500	\$1,690,000	\$2,515,000	\$1,495,000
	Q1 2021	-	\$1,297,500	\$1,457,500	\$1,700,000	\$3,229,950	\$1,585,000
% PRICE CHANGE		-	10%	6%	1%	22%	6%
Townhome/Condo Median Sales Price	Q1 2020	\$490,000	\$746,250	\$968,000	\$1,227,000	-	\$923,400
	Q1 2021	\$425,000	\$879,000	\$1,110,000	\$1,598,000	-	\$912,000
% PRICE CHANGE		-15%	15%	13%	23%	-	-1%

Cupertino

 **\$4,450,000**
Highest sale price
  **\$906,750**
Lowest sale price
  **\$2,083**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,900,000	\$2,060,000	\$2,485,000	\$2,760,000	\$2,350,000
	Q1 2021	-	-	\$2,120,000	\$2,810,000	\$3,475,000	\$2,575,000
% PRICE CHANGE		-	-	3%	12%	21%	10%
Townhome/Condo Median Sales Price	Q1 2020	\$815,000	\$1,260,000	\$1,415,000	\$1,830,000	-	\$1,260,000
	Q1 2021	\$940,000	\$1,207,500	\$1,453,000	\$1,800,000	-	\$1,335,000
% PRICE CHANGE		13%	-4%	3%	-2%	-	6%

Santa Clara (city)

 **\$2,725,000**
Highest sale price
  **\$387,000**
Lowest sale price
  **\$1,497**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	\$876,000	\$978,500	\$1,400,900	\$1,632,500	\$1,495,444	\$1,427,500
	Q1 2021	-	-	\$1,430,000	\$1,703,750	\$1,998,800	\$1,551,000
% PRICE CHANGE		-	-	2%	4%	25%	9%
Townhome/Condo Median Sales Price	Q1 2020	\$508,000	\$820,000	\$1,305,000	\$1,652,636	-	\$900,000
	Q1 2021	\$500,000	\$780,000	\$1,280,000	\$1,290,000	-	\$1,020,000
% PRICE CHANGE		-2%	-5%	-2%	-28%	-	12%

Los Altos

 **\$6,995,000**
Highest sale price
  **\$738,000**
Lowest sale price
  **\$2,686**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$2,875,000	\$3,000,000	\$3,502,500	\$4,337,500	\$3,300,000
	Q1 2021	-	-	\$3,745,000	\$3,500,000	\$5,100,000	\$3,820,600
% PRICE CHANGE		-	-	20%	-0.07%	15%	15%
Townhome/Condo Median Sales Price	Q1 2020	-	\$1,605,000	-	-	-	\$1,605,000
	Q1 2021	\$1,082,500	\$1,475,475	\$2,850,000	-	-	\$1,402,950
% PRICE CHANGE		-	-9%	-	-	-	-14%

Los Altos Hills


 **\$9,900,000**
Highest sale price
  **\$2,750,000**
Lowest sale price
  **\$4,646**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	-	\$3,200,000	\$3,187,500	\$7,200,000	\$4,428,500
	Q1 2021	-	-	\$3,475,000	\$3,975,000	\$5,186,500	\$4,255,000
% PRICE CHANGE		-	-	8%	20%	-39%	-4%
Townhome/Condo Median Sales Price	Q1 2020	-	-	-	-	-	-
	Q1 2021	-	-	-	-	-	-
% PRICE CHANGE		-	-	-	-	-	-

Mountain View


 **\$4,600,000**
Highest sale price


 **\$542,500**
Lowest sale price


 **\$3,714**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	\$1,200,000	\$2,030,000	\$2,110,000	\$2,270,000	\$3,071,606	\$2,150,000
	Q1 2021	-	\$2,360,000	\$1,980,000	\$2,330,000	\$3,165,000	\$2,188,000
% PRICE CHANGE		-	14%	-7%	3%	3%	2%
Townhome/Condo Median Sales Price	Q1 2020	\$670,000	\$1,020,000	\$1,527,500	\$1,610,000	-	\$1,070,000
	Q1 2021	\$705,000	\$1,034,000	\$1,429,750	\$1,735,000	-	\$1,275,000
% PRICE CHANGE		5%	1%	-7%	7%	-	16%

Palo Alto

 **\$11,350,000**
Highest sale price

 **\$830,000**
Lowest sale price

 **\$2,823**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$2,435,000	\$2,708,000	\$3,350,000	\$3,850,000	\$3,195,000
	Q1 2021	-	\$1,925,000	\$2,765,000	\$3,800,000	\$3,950,000	\$3,338,800
% PRICE CHANGE		-	-26%	2%	12%	3%	5%
Townhome/Condo Median Sales Price	Q1 2020	\$925,000	\$1,486,500	\$1,934,000	\$2,050,000	-	\$1,750,000
	Q1 2021	-	\$1,160,000	\$1,698,700	-	-	\$1,376,500
% PRICE CHANGE		-	-28%	-14%	-	-	-27%

Sunnyvale

 **\$3,490,000**
Highest sale price
  **\$571,000**
Lowest sale price
  **\$1,949**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,400,000	\$1,853,500	\$2,105,000	\$2,390,000	\$1,930,000
	Q1 2021	-	\$1,280,000	\$1,750,000	\$2,200,000	\$2,930,000	\$1,982,500
% PRICE CHANGE		-	-9%	-6%	4%	18%	3%
Townhome/Condo Median Sales Price	Q1 2020	\$655,000	\$957,500	\$1,315,000	\$1,410,000	-	\$1,220,000
	Q1 2021	\$589,000	\$892,000	\$1,376,500	\$1,530,000	-	\$1,276,250
% PRICE CHANGE		-11%	-7%	4%	8%	-	4%

Milpitas

 **\$3,300,000**
Highest sale price
  **\$394,450**
Lowest sale price
  **\$1,278**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	-	\$1,050,000	\$1,385,000	\$1,726,800	\$1,205,000
	Q1 2021	-	\$1,160,000	\$1,251,000	\$1,490,000	\$1,588,000	\$1,290,000
% PRICE CHANGE		-	-	16%	7%	-9%	7%
Townhome/Condo Median Sales Price	Q1 2020	\$395,000	\$740,000	\$1,015,500	-	-	\$818,261
	Q1 2021	\$497,500	\$800,000	\$1,061,444	\$1,230,000	-	\$982,000
% PRICE CHANGE		21%	8%	4%	-	-	17%

Morgan Hill/ Gilroy/ San Martin

 **\$3,500,000**
Highest sale price
  **\$370,000**
Lowest sale price
  **\$1,660**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$600,000	\$765,000	\$910,000	\$1,160,850	\$899,000
	Q1 2021	\$612,500	\$960,000	\$877,500	\$1,199,000	\$1,465,000	\$1,085,000
% PRICE CHANGE		-	38%	13%	24%	21%	21%
Townhome/Condo Median Sales Price	Q1 2020	-	\$543,000	\$723,743	\$806,319	-	\$717,495
	Q1 2021	\$373,000	\$629,000	\$815,000	\$895,000	-	\$707,500
% PRICE CHANGE		-	14%	11%	10%	-	-1%


Willow Glen (San Jose)


 **\$4,150,000**
Highest sale price
  **\$500,000**
Lowest sale price
  **\$1,494**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,210,000	\$1,451,000	\$1,560,000	\$2,020,000	\$1,498,013
	Q1 2021	-	\$1,250,000	\$1,520,000	\$2,025,000	\$2,512,500	\$1,650,000
% PRICE CHANGE		-	3%	5%	23%	20%	10%
Townhome/Condo Median Sales Price	Q1 2020	\$495,000	\$645,000	\$825,000	\$1,400,000	-	\$675,000
	Q1 2021	\$599,100	\$700,000	\$1,032,500	\$962,500	-	\$865,000
% PRICE CHANGE		17%	8%	20%	-45%	-	22%

Almaden Valley (San Jose)

 **\$3,675,000**
Highest sale price

 **\$970,000**
Lowest sale price


 **\$1,169**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$800,000	\$1,360,000	\$1,600,000	\$1,645,000	\$1,577,500
	Q1 2021	-	\$950,000	\$1,392,500	\$1,940,000	\$2,050,000	\$1,940,000
% PRICE CHANGE		-	16%	2%	18%	20%	23%
Townhome/Condo Median Sales Price	Q1 2020	-	\$892,000	\$1,075,000	\$1,370,000	-	\$1,075,000
	Q1 2021	-	\$1,039,500	\$1,131,500	\$1,375,000	-	\$1,099,000
% PRICE CHANGE		-	14%	5%	0.4%	-	2%

Cambrian (San Jose)

 **\$2,615,000**
Highest sale price

 **\$437,500**
Lowest sale price


 **\$1,519**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	-	\$1,275,000	\$1,375,000	\$1,442,034	\$1,335,000
	Q1 2021	-	\$1,198,000	\$1,376,889	\$1,497,500	\$1,730,002	\$1,440,171
% PRICE CHANGE		-	-	7%	8%	17%	8%
Townhome/Condo Median Sales Price	Q1 2020	\$550,000	\$730,000	\$940,000	-	-	\$827,500
	Q1 2021	\$437,500	\$615,000	\$995,000	\$1,135,000	-	\$700,750
% PRICE CHANGE		-26%	-19%	6%	-	-	-18%

Blossom Valley (San Jose)

 **\$1,705,000**
Highest sale price


 **\$420,000**
Lowest sale price


 **\$1,099**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$705,000	\$1,015,000	\$1,055,000	\$1,160,000	\$1,052,500
	Q1 2021	-	\$983,000	\$1,170,000	\$1,280,000	\$1,500,000	\$1,250,000
% PRICE CHANGE		-	28%	13%	18%	23%	19%
Townhome/Condo Median Sales Price	Q1 2020	\$448,000	\$560,000	\$695,000	\$735,000	-	\$575,000
	Q1 2021	\$443,000	\$581,000	\$720,000	\$865,000	-	\$594,475
% PRICE CHANGE		-1%	4%	3%	15%	-	3%

Evergreen (San Jose)

 **\$3,830,000**
Highest sale price

 **\$399,000**
Lowest sale price

 **\$1,087**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$1,032,800	\$893,000	\$1,220,000	\$1,872,500	\$1,300,000
	Q1 2021	-	\$960,003	\$1,111,111	\$1,538,600	\$2,280,000	\$1,500,000
% PRICE CHANGE		-	-8%	20%	21%	18%	15%
Townhome/Condo Median Sales Price	Q1 2020	-	\$660,000	\$845,000	\$630,000	-	\$666,500
	Q1 2021	\$420,000	\$699,500	\$995,000	\$1,200,000	-	\$723,000
% PRICE CHANGE		-	6%	15%	48%	-	8%

Central San Jose

 **\$2,650,000**
Highest sale price
  **\$399,000**
Lowest sale price
  **\$1,513**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	\$490,000	\$922,500	\$1,100,000	\$1,250,000	\$1,215,000	\$1,047,500
	Q1 2021	\$888,000	\$950,000	\$1,100,000	\$1,187,500	\$1,572,500	\$1,077,000
% PRICE CHANGE		45%	3%	0%	-5%	23%	3%
Townhome/Condo Median Sales Price	Q1 2020	\$611,500	\$766,000	\$912,000	\$925,000	-	\$760,000
	Q1 2021	\$542,500	\$755,000	\$907,500	\$1,025,000	-	\$747,000
% PRICE CHANGE		-13%	-1%	0%	10%	-	-2%


Berryessa (San Jose)


 **\$2,251,000**
Highest sale price
  **\$435,000**
Lowest sale price
  **\$1,097**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$742,000	\$980,000	\$1,202,500	\$1,370,000	\$1,205,000
	Q1 2021	-	\$750,000	\$1,298,000	\$1,400,000	\$1,444,500	\$1,360,000
% PRICE CHANGE		-	1%	24%	14%	5%	13%
Townhome/Condo Median Sales Price	Q1 2020	\$467,500	\$606,000	\$950,000	\$1,111,944	-	\$700,000
	Q1 2021	\$465,000	\$670,000	\$880,000	\$928,250	-	\$800,750
% PRICE CHANGE		-1%	10%	-8%	-20%	-	13%

South San Jose

 **\$1,670,000**
Highest sale price

 **\$356,488**
Lowest sale price


 **\$856**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$580,000	\$750,000	\$897,500	\$923,000	\$830,000
	Q1 2021	-	\$670,000	\$960,000	\$1,060,000	\$970,000	\$971,000
% PRICE CHANGE		-	13%	22%	15%	5%	17%
Townhome/Condo Median Sales Price	Q1 2020	\$368,500	\$542,500	\$620,000	\$789,000	-	\$588,000
	Q1 2021	\$382,500	\$606,000	\$822,500	\$931,500	-	\$659,000
% PRICE CHANGE		4%	10%	25%	15%	-	11%

Alum Rock (San Jose)

 **\$3,258,000**
Highest sale price


 **\$336,375**
Lowest sale price


 **\$960**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$611,500	\$771,000	\$872,500	\$989,000	\$811,000
	Q1 2021	-	\$700,000	\$848,500	\$970,000	\$1,000,000	\$860,000
% PRICE CHANGE		-	13%	9%	10%	1%	6%
Townhome/Condo Median Sales Price	Q1 2020	\$415,000	\$487,500	\$570,000	-	-	\$497,500
	Q1 2021	\$362,688	\$522,500	\$740,000	\$725,000	-	\$579,000
% PRICE CHANGE		-14%	7%	23%	-	-	14%

Santa Teresa (San Jose)

 **\$1,737,500**
Highest sale price

 **\$550,000**
Lowest sale price

 **\$1,134**
Highest price/sqft

		0 - 1 B D	2 B D	3 B D	4 B D	5 B D +	ALL
Single Family Median Sales Price	Q1 2020	-	\$812,000	\$915,000	\$1,123,500	\$1,192,500	\$1,025,000
	Q1 2021	-	\$879,000	\$1,122,000	\$1,230,000	\$1,420,000	\$1,205,000
% PRICE CHANGE		-	8%	18%	9%	16%	18%
Townhome/Condo Median Sales Price	Q1 2020	-	\$660,000	\$807,500	\$847,500	-	\$720,000
	Q1 2021	\$552,500	\$665,000	\$848,500	\$1,040,000	-	\$792,540
% PRICE CHANGE		-	1%	5%	19%	-	9%

Team of Success & Excellence

Being an independently owned and operated franchise of Keller Williams, KW Bay Area Estates has the position as the Bay Area's foremost luxury real estate services firm with the execution of best-in-class customer service. KWBAE's unparalleled team consists of more than 250 associates and professionals strategically located in Los Gatos and Saratoga. Under the same ownership, sister offices include KW Coastal Estates and KW South Bay Commercial.

With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 5,000 transactions, totaling more than \$8 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2 million in profit share.

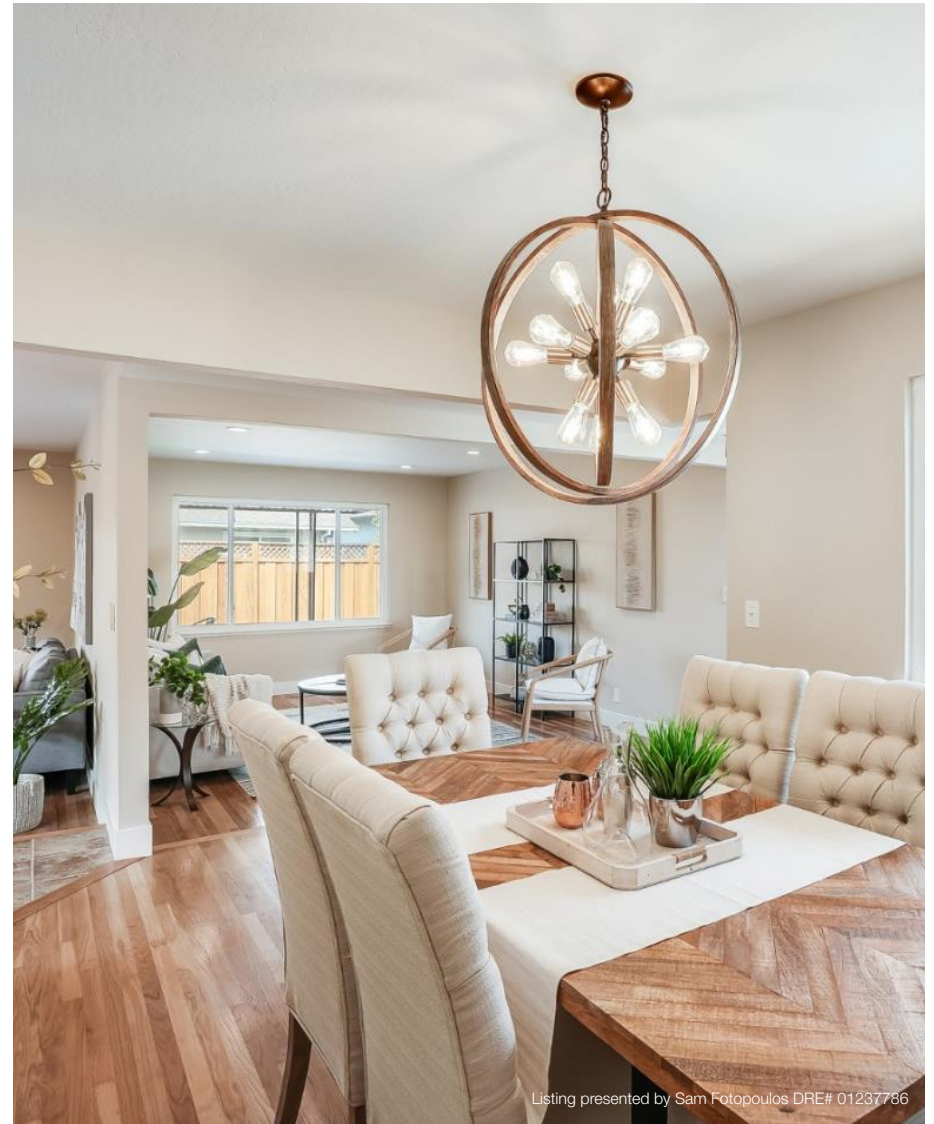


kwbae.com | 408.560.9000

16780 Lark Ave, Los Gatos, CA 95032

12312 Saratoga-Sunnyvale Rd, Saratoga, CA 95070

Each Office Is Independently Owned and Operated. Equal Housing Opportunity.



Listing presented by Sam Fotopoulos DRE# 01237786

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Market report prepared by Jim Haas, Conner Dubai, and Carl Battiste.



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